



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924A, Udaya Nagar Road, Gandhi Nagar, Kadavanthra,
Kochi – 682 020.

Tel: 0484 2203614/2206232 Fax: 04842206848

Website: www.ksinc.in

No.C-727A/2017

Date : 11.09.2017.

TENDER FOR MANAGING 200 PAX CRUISE VESSEL

Sealed tenders in two bid system are invited from eligible and qualified parties for managing 200 Pax Cruise vessel for a period of three years.

The tender document can be downloaded from the website of KSINC, “www.ksinc.in” or can be obtained from the Head office on payment of Rs.1000 plus GST towards cost of tender form.

The bids shall be submitted along with EMD of Rs.1,00,000/- (Rupees one lakh only) in the form of DD in favour of Kerala Shipping and Inland Navigation Corporation Ltd., payable at Ernakulam on or before 3.00 PM on 23.10.2017. Received tenders will be opened at 3.30 PM on the same day in the presence of the tenderers present.

The Corporation reserves the right to reject or not to accept all or any of the tenders without assigning reasons thereof.

For Kerala Shipping and Inland Navigation Corporation Ltd.

Sd/-

Chairman & Managing Director.

Signature of bidder



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TENDER DOCUMENT

For

Managing 200 pax cruise vessel

SPECIFICATION OF THE VESSEL:

No. of decks	: 3
Length OA	: 47.60 meter
Breadth moulded	: 14.50 meter
Depth moulded	: 3.85 meter
Draft loaded	: 2.2 meter
Main engines	: 2 x 500 BHP
Passengers	: 200
Crew	: As required under the Act/rules
DG net	: 2 x 180 KVA
Speed	: 9 knots
Registration	: Class VI MS Act special trade Pax ship
Fresh water capacity	: 145 KL
FO Capacity	: 23 KL

Facilities on board

1. Auditorium/Banquet hall of 200 passenger capacity
2. Restaurant with 90 passenger capacity
3. Children's play area cum play stations
4. 3D/VR theatre with 30 seats capacity

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GENERAL CONDITIONS OF THE TENDER

1. KSINC intends to appoint a reputed and experienced agency to manage and operate its newly constructed 200 Pax Cruise vessel. A detail of the work is broadly defined in Annexure -1. The bidder has to study the scope of work and quote accordingly.
2. The contract will be for a period of 3 (three) years. The rates once fixed in the agreement of the contract will not be changed till the completion of the contract period. The contractor shall be ready to accept all the terms and conditions of the contract throughout the contract period. The contractor will not be allowed to stop/abstain from the contract before the expiry of the contract period without sufficient genuine reasons to believe that the contractor is unable to continue it. In case of events of stoppage of the work reasoned with unavoidable circumstances, the contractor has to duly inform such stoppage by serving 30 days notice to KSINC by specifying the reasons for such stoppage/cancellation.
3. Before the deadline for submission of the bids, KSINC may modify the specifications or the bidding documents by using addenda. Such modification will be posted in the website of KSINC. Interested bidders

Signature of bidder

may register their names with the company by sending email to cmksinc1@gmail.com so that they are kept informed of potential changes/modifications/announcements.

4. The bids shall be submitted under two bid system.
 - a) **Part-I: the Technical bid** along with all details of the firm (Whether Sole proprietor/Partnership firm/Joint stock Company), its experience in the relevant field, personnel/manpower in its Roll, details of registration/constitution, GST, IT Returns, PAN, ESI, PF, etc. and the commercial terms and conditions (except the price) as in annexure- II. The EMD also shall be furnished along with the technical bid.
 - b) **Part-II – Financial bid** shall be in the format given in the Price Schedule attached here to as in annexure- III.
 - c) Both the bids shall be placed in separate sealed covers indicating/super scribing the name of the work and “technical bid”/”price bid” as the case may be. Both covers thus sealed shall be placed in a third sealed cover, super scribing name of the work.
5. The bidder shall sign in all pages of the tender document and the Annexure thereto and attachments in acceptance of the terms and conditions of tender.
6. The bidder is required to quote as per the price schedule. Any conditions, additions, omissions in the price bid may lead to disqualifying the bid.
7. The rates shall be inclusive of GST or any other charges, levies, cess, octroi or any other local, state or central taxes as applicable/charged by local, State or Central Government on serwages, including cost of all materials, travelling expenses and accommodation expenses etc. which are incidental or ancillary to the supply. The company will not allow any other payment or enhancement in rates for any reason.
8. The tender documents are available in the website of the Company, www.ksinc.in. Bidders are requested to download this tender document

Signature of bidder

from the website. Those who are submitting downloaded documents, are also required to furnish the cost of the tender document as a separate DD for Rs.1000/- plus GST.

9. Duly filled up and signed tender documents shall be submitted before 03.00 PM on 23.10.2017 at the following address super scribing name of the work.

The Chairman & Managing Director
Kerala Shipping and Inland Navigation Corporation Ltd
(A Government of Kerala Undertaking)
38/924A, Udaya Nagar Road, Gandhi Nagar,
Kadavanthra, Kochi – 682 020.

10. Tender(s) received late on account of any reason whatsoever will not be accepted. Telegraphic tender(s) shall not be entertained.
11. The offers shall remain valid for a period of 3 (three) months from the date of opening of the financial/price bid.
12. The tender document should be signed only by a duly authorized representative, whose name and designation shall be given in the document.
13. Received tenders will be opened on 23.10.2017 at 03.30 PM. The technical bids also will be opened on the same time. The financial bids of the qualified bidders will be opened later. The date and time of the opening will be intimated to the qualified bidders separately.
14. EMD for this tender is Rs.1, 00,000/- (Rupees One lakh only) which is to be submitted along with the tender in the form of Demand Draft drawn in favour of Kerala Shipping & Inland Navigation Corporation Ltd. Payable at Ernakulam.
15. No exemption will be granted from furnishing EMD for any reason. Tenders without EMD will be summarily rejected. The Earnest Money

Signature of bidder

Deposit (EMD) of the successful bidder can be adjusted towards Security Deposit (*see below*). No interest on the EMD/Security Deposit will be paid.

16. The successful bidder shall be required to furnish a Security Deposit of 10% of contract value (the EMD can be converted as Security Deposit).
17. The technical bids will be evaluated based on the following criteria. The bidders shall submit their bids substantiating these points.
 - a) Experience in managing cruise vessels or any other kind of MS Class passenger vessels including their primary maintenance.
 - b) Other experience in operating marine and inland vessels
 - c) Details of registration under the different Acts and Rules
 - d) Details of manpower available
 - e) Financial position/details.
 - f) Availability of local office.
18. KSINC may arrange for discussions or presentations during the technical evaluation.
19. Evaluation of Commercial offers: During evaluation of offers, appropriate weightage will be given to :
 - i) Overall performance in the technical evaluation.
 - ii) Price quoted
 - iii) Payment schedules.

The Company is not bound to accept the lowest bid and may reject it without assigning any reasons. KSINC also reserves the right to reject any/all the tenders without assigning any reason thereof.

20. The successful bidder, within 7 days of receipt of the Work order, has to furnish a Security Deposit cum performance guarantee equal to 10% of the value of the contract in the form of an unconditional irrevocable bank guarantee issued by a Scheduled/Nationalised Bank for a period of thirteen (13) months from the date of Work order.

Signature of bidder

21. The successful bidder also may require executing an agreement with the company in stamp paper worth Rs.500/- within 15 days of receipt of Work order.
22. **Payment terms:** Payment will be made on completion of the month and within 10 days of receipt of the complete bill along with the relevant documents and certificates.
23. **Sub contracting prohibited:** The agency shall not sub contract whole or any part of the work to any party.
24. The Contractor shall fully and completely indemnify KSINC in respect of all claims by any employees or other persons or parties of whatsoever nature for injury to any person(s) and/or damages to property caused by or in connection with or arising out of the work.
25. KSINC shall not be responsible for any accident/theft or other damages occurred in connection with the work. The Contractor must take adequate insurance to cover the risks, if any.
26. KSINC requires the contractor under this contract to observe the highest standard of ethics during the bidding process and execution of this contract. Any effort by the bidder to influence the KSINC's bid evaluation, bid comparison or contract award decisions, may result in the rejection of this bid.
27. The jurisdiction for all disputes arising out of this tender, subsequent Work order, agreement or any other matter related thereto shall be the Courts in Ernakulam irrespective of the location of the bidders.

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TENDER FOR MANAGING 200 PASSNEGER CRUISE VESSEL

Annexure - 1 – SCOPE OF WORK

Kerala Shipping and Inland Navigation Corporation Ltd is a Government of Kerala undertaking engaged inland water transport, tourism, construction and repair of sea going vessels, etc. The Company's head office is at Gandhi Nagar (Kadavanthra), Kochi.

KSINC is engaged on cruises to the sea in the port limit of Kochi. In order to expand the operation, KSINC is building a seagoing day cruise "Nefertiti" at Goa. The vessel shall be registered under the Merchant Shipping Act as a class IV passenger vessel.

This tender is to select a party to manage the vessel for a period of 3 (three) years.

KSINC is intent to operate the vessel through different management agencies:

- a) Vessel operation and maintenance – by agency selected through this tender.
 - b) Catering and house-keeping
 - c) Entertainment
- } Other agencies selected through separate tenders

Following is an illustrative (not exhaustive) scope of work.

- 1 The bidder must have DDOC for operation of the vessel
- 2 Sufficient amenities are arranged for crew on board the vessel. The crew deployed by the agency can use these facilities. The Agency may inspect

Signature of bidder

the vessel under construction at Vijai Marine shipyard, Goa before submission of the bids.

- 3 Intended area of operation of the vessel restricted not exceeding 12 hours at a stretch.
- 4 The agency shall maintain crew required as per MMD rules. KSINC expects minimum 16 persons to operate the vessel. The type of crew the bidder intent to deploy on board the vessel shall be given in the Technical bid.
- 5 The awardee of the work is expected to manage the vessel full time and shall take ultimate care to maintain the vessel in sea worthy condition.
- 6 The Managing agency is required to operate the vessel as per the direction of the Company. They will be responsible for all formalities like, Fire & safety permissions, CISF permissions, etc. for operating the service
- 7 The Managing agency shall submit daily report stating all the operational parameters (Log book abstract), fuel & oil consumption and stores.
- 8 Proper communication by the Master of the vessel and other crew members to be maintained by the agency at all time with KSINC. The contractor shall provide telephone numbers to contact the crew to KSINC.
- 9 The agent shall conduct medical and physical examination of the crew prior to deployment and supporting documents to be submitted.
- 10 All repairs should be carried out by the managing agency and should be brought to the notice of Manager (Technical).
- 11 Pre-delivery inventory verification has to be conducted before handing over of the vessel. Company will provide spares and consumables at its discretion during the contract. At the end of the contract, Managing agency shall hand over the ship in the same condition and with all spares, inventories, etc supplied, unless any consumption or use is acknowledged in writing by the company.
- 12 The bidder shall quote on lump-sum basis for managing and maintaining this ship on monthly basis. The amount shall be inclusive of the wages /

Signature of bidder

- salary and allowances to the employees, all crew related expenses, Cost of materials and consumables required for routine maintenance expenses, etc. to be avoided since we are supplying stores.
- 13 A pre-bid meeting with the bidders will be conducted at KSINC Head office at 11.00AM on 03.10.2017 to discuss and clarify any doubts regarding the work.
 - 14 The awardee of the work shall be responsible for paying all statutory liabilities like, PF, ESI etc. towards his employees engaged / deployed for managing the vessel. Documentary proof of complying with such requirements to be produced, along with the monthly bills.
 - 15 The agency shall take all measures to ensure safety of his employees. The Corporation is not liable to pay any compensation or responsible for any claims for losses, damages or accidents, etc. If by force & circumstance, the company has to pay such claims, the amount will be deducted from any money due to the contractor.
 - 16 KSINC will not be responsible for any dispute between the manning firm and its employees.
 - 17 The persons employed by the agency shall not be in any way be the employees of KSINC.
 - 18 The agency will be responsible for making the payment of salary, wages and all other expenses and allowances for the crew on time as per the contract agreement with the crew. Any complaint of non payment of wages will be taken seriously.
 - 19 The bidders shall have prior experience in managing relevant type vessels. Weightage will be given to experienced firms.
 - 20 The personnel deployed in the ship shall wear proper uniform as approved by KSINC with name plate on it, to be provided by the agency, and, all safety and life saving equipments as mandated by various laws.

Signature of bidder

- 21 The agency shall not appoint any sub company/ agency to carry out any obligation under the contract. The agency shall maintain a daily attendance register including the number and names of the workers engaged for works as per scope of the contract.
- 22 The contractor shall abide by all the law of land followed in this industry and guidelines of safe manning requirements by MMD, including labour Laws (PF, Income Tax, GST, etc.) levied by the Govt. or Tax authorities, Companies Act, TDS liabilities, Welfare measures of its employees and all other obligations that enjoin in such cases and are not essentially enumerated and defined herein, through any such onus shall be the exclusive responsibility of the contractor and it shall not involve MSMC in anyway whatsoever. Compliance of these provisions shall be ensured at the time of making monthly payments.
- 23 If the contractor wants to rescind the contract voluntarily or otherwise, he is required to serve a notice for at least 30 days, failing which the amount of security deposit including any other dues will be recovered from him for making alternative arrangement till the new contract is assigned to the other party.
- 24 In case of any damage or loss caused to KSINC's property by the employees of the agency, the same shall be recovered from the agency.
- 25 The employees supplied by the contractor shall be available on board the vessel so that orders received by KSINC shall be executed at all times without any hitch or delay.
- 26 Base Port of the vessel will be Kochi. The service may extent to other ports in Kerala.

Signature of bidder



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Annexure - II - Technical Bid

**(To be filled and attached with. Details required as per tender conditions to
be attached separately)**

1.	Name of the bidder	
2.	Address for communication	
3.	Contact person and phone numbers	
4.	Constitution and registration numbers if any	
5.	PF Registration No.	
6.	ESI registration No.	
7.	PAN No.	
8.	GST / any other Tax Registration No.	

Signature of bidder

9.	DOC/DDOC compliance certificate	
10.	RPSL certificate No.	
11.	Details of turnover in Rs.	
12.	Details of previous orders executed / existing orders	
13.	List of key personnel (separate list of personnel- crew and officers who will be associated with this work) Copies of bio-data and testimonials to be attached.	
14.	Details of infrastructure	
15.	Details of EMD furnished	
16.	Other details (specify)	

DECLARATION

1. I/We hereby undertake that all the information furnished above is correct and true to the best of my knowledge.
2. I/We further undertake that the work of construction and supply of the vessel shall be carried out as per the terms and conditions stated in the tender and at the rates specified in the price bid.

Signature :

Name :

Address :

Signature of bidder



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Annexure - III - Price Bid

(Amount in Indian rupees shall be stated in figures and in words. The price quoted shall be inclusive of all taxes, levies and other charges for service at any place in Kerala)

	Item	Amount
1.	Monthly charges for managing the 200 Pax Cruise vessel	Rs..... (Rupees in words)

I/We hereby certify that the rates quoted above are inclusive all rates, taxes, levies and other charges.

Place :

Signature :

Date :

Name :

Address :

Signature of bidder