



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484-2203614/2206232, Fax 2206848 www.ksinc.in, keralashipping@gmail.com

Tender for providing entertainment on Sagararani vessels

TENDER FOR ENTERTAINMENT SERVICES ON THE TOURIST VESSEL "SAGARARANI"

KSINC is operating luxury cruise vessels "Sagararani" based at Kochi. Sealed bids are invited from reputed firms and agencies that can provide entertainment on board 'Sagararani'. Details are provided in the tender document. The tender documents are available at the website of the company, www.ksinc.in. Completed tenders will be accepted till 1500 hrs on 30.04.2018. Received tenders will be opened at 1530 hrs on the same day in the presence of tenderer, if any present. The bid cover shall be super-scribed with 'TENDER FOR PROVIDING ENTERTAINMENT ON TOURIST VESSELS SAGARARANI'.

Kochi

Sd/-

09.04.2018

Chairman and Managing Director

IMPORTANT DATA

Tender No.	C-575/C/2018 dated 09.04.2018
Last date of submission of offers	30.04.2018 at 1500 hrs
Opening of Prequalification bid	30.04.2018 at 1530 hrs
Cost of tender form	Rs. 1000/- (Rupees one thousand only) excluding GST by way of DD or in cash at the cash counter.
EMD	Rs. 25,000 (Rupees twenty five thousand only) by way of DD.
Mode of bidding	Two bid system (Technical Bid and Price Bid to be submitted separately).



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A. INTRODUCTION

1. **Kerala Shipping and Inland Navigation Corporation (KSINC)** is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kochi-20. KSINC is engaged manufacturing and repairing sea going vessels, ferry services, transportation through backwaters, bunkering and conducting sea cruise operations for public tourists at the backwaters of Kochi.
2. KSINC has two similar vessels named Sagararani 1 and 2 operated from high court jetty which can have room for 92 and 70 passengers respectively. The vessel has well trained crews including singers, dancers and guide who keeps trip interesting and live.
3. Both vessels have an open upper deck where variety entertainment can be provided for the enjoyment of tourists. This tender is intended to invite firms and agencies to provide entertainment for tourists.
4. The work awarded under this tender will be for a period of one Year, KSINC reserves the right to extend on mutually agreed terms. The rates will remain fixed throughout the contract period.
5. Scope of work is given separately hereunder.

B. GENERAL CONDITIONS OF TENDER

- 1) The bids shall be submitted in the prescribed form. Tender documents are available at the website of the company, www.ksinc.in. Interested bidders are required to download the bid documents and submit their bids as per the documents. The bidders are required to remit the cost of the tender document as a separate DD for Rs. 1000.00 (excluding GST).
- 2) Individuals, partnership firms and corporate bodies can participate in the tender. The bidder shall have valid GST registration.

Signature of the Bidder



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- 3) Before the deadline for submission of Bids, KSINC may modify the specifications or the bidding documents by using addenda. Such modifications will be posted in the website of KSINC.
- 4) E.M.D for this tender is Rs.25,000 (Rupees twenty five thousand rupees only), which is to be submitted along with the tender in form of Demand draft drawn in favour of “Kerala Shipping and Inland Navigation Corporation Ltd” payable at Ernakulam. EMD carries no interest. The EMD also shall be furnished along with the technical bid. No exemption will be granted from furnishing EMD for what so ever reasons.
- 5) The bids shall be submitted under two bid system.
 - Part I, the “Technical bid” along with all details of bidders, their experience, their technical and other qualifications etc. **Following documents necessarily to be provided with the technical bid.**
 1. Copies of valid Registration Certificate & Permits/Licenses.
 2. List of works already undertaken
 3. Details of Firm/Parties/Proprietor
 4. No. of workers on roll and equipments in possession/used.
 5. Statement showing Financial capacity of the firm
 6. Proof of ESI/PF registration, Pan Card.
 7. Performance certificate from previous client.
 8. GST Registration Certificate
 9. Tender form cost and EMD.
 - Part II - “Financial Bid” shall be in the same format as given in the Price Schedule attached here to as annexure II. A split of costs may be included with the price bid to enable better negotiations.
6. Both the bids shall be placed in separate sealed covers indicating/ super scribing the name of the work and “technical bid / price bid” as the case may be. Both covers thus sealed shall be placed in a third sealed cover, super scribing name of the work.
7. The bidder shall sign all pages of the tender document and the Annexure and attachments in acceptance of the Conditions of tender.



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8. The bidder is required to quote as per the price schedule. Parties are advised to exercise greatest care in entering the rates. No excuse that mistakes have been made or request for rates to be corrected will be entertained after the quotations are received. All corrections, if any, should be initialled by the person signing the tender form before submission, failing which the rates for such items shall be loaded with the highest rate given by other renderers
9. The Company reserves right to reject the bid if it is not as per the format, even if the bidder comes as lowest.
10. The rates shall be inclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/ charged by local, state or Central Governments for the work. It shall also cover increase if any, of prices during the currency of the contract. The company shall not allow any enhancement in rates for any reason during the currency of the contract.
11. Completed tenders will be accepted till 1500 hrs on 30.04.2018 and tenders will be opened at 15.30 hrs on the same day in the presence of renderers, if any.
12. Duly filled and signed tender documents shall be submitted before the last date and time specified in the first page of the tender document at the following address. Name of the work shall be clearly written on the envelope.

The Managing Director,
Kerala Shipping and Inland Navigation Corporation Ltd
38/924-A, Udaya Nagar Road, Gandhi Nagar,
Kochi, Kerala - 682 020
13. Tender(s) received late on account of any reason, whatsoever may be the case and telegraphic tender(s) shall not be entertained.
14. **Validity:** The Offer shall remain valid for a period of three months from the date of opening of the price bid.
15. **Signatory to the Offer:** The Tender should be signed only by a duly authorized representative of the Shipbuilder, whose name and designation shall appear in Capital letters below the signature.



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16. Received tenders will be opened on the date and time mentioned on the cover/ 1st page of the tender documents. The technical bids will be opened on the same time. The financial bids of the qualified bidders will be opened later. The date and time of the opening will be intimated to the qualified bidders separately.
17. The technical and financial bids will be evaluated broadly on the criteria specified below. The contractor for awarding the work will be selected after giving weightage to both technical and financial evaluation. The decision of the Corporation in the matter arising out of this contract shall be final and binding in regard to all matters relating to the contract.
18. Contractor shall issue photo identification card to its crews. Crews shall not ever lend or misuse their photo identity card.
19. Artists shall be well dressed and shall behave professionally to guests. In case of any complaints raised against the artists due to their misbehavior corporation shall investigate and take serious action against contractor.
20. The successful bidder will have to sign a contract agreement with the authorized official of the Corporation on non-judicial stamp paper worth Rs.500/- . The vendor shall bear all costs and expenses in respect of all charges, stamp duty etc., in respect of the agreement to be entered into.
21. The successful bidder shall be required to furnish a Security Deposit of Rs. 50000/-.
22. All cases/proceedings relating to any dispute or claim arising out of or any case of performance of this contract shall be falling in appropriate court having jurisdiction in Ernakulam, Kerala.
23. Canvassing in any form by the agency directly or by any other agency / person on their behalf may lead to disqualification of their bid.

C. ELIGIBILITY / QUALIFYING CRITERIA:

1. The bidder shall have experience in providing artists in tourist boats, ships, conventions etc and should have experience artists in their troop.
2. The bidder shall be preferably based at Kochi or shall have artists and office at Kochi.
3. The party should have the desired infrastructure and staff to achieve this standard in their works.



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4. The bidder shall have enough equipments, machinery and staff to carry out the entertainment services.
5. The bidder shouldn't have been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution on account of catering services. Attach self certificate /declarations.

D. SCOPE OF THE WORK:

1. The firms shall be capable to provide artists who can conduct music, live programs, chat shows, skits, cinematic dance, and magic shows etc, to entertain the tourists. The firms shall be capable in supplying artists required for both vessels at the same time. There may be up to five trips for a vessel depending on season.
2. Average of five songs and four dances are expected to be presented in sunset and dinner cruise whereas average of ten songs shall be performed for other cruises. Guide shall give narration of important views/vicinities and act as a jockey coordinating the events.
3. The bidders are requested to quote rates required for each of item listed in the price bid.
4. The vessel will be based High Court Junction near Marine Drive. The rates quoted shall include the travelling expenses etc required to arrive at the location. No travelling allowance or other re-imbusement of expenses will be made by the company.
5. The performance schedules shall be worked out in co-ordination with the Cruise Manager. Each trip may last from 2 to 8 hours. The quotes requested are for two hours trips. In case of trips exceeding two hours, the amount will be arrived by multiplying the rate with extra hours.
6. Since the capacity of the vessel is a limitation factor, people / artists with multi tasking (that is capable to perform more than one item) is preferred. Artists required for each trips are annotated in annexure 1.
7. Performance of work is for 2018/2019. Expecting season to start by 01/09/2018.



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E. BID EVALUATION.

1. Technical evaluation of the bids shall be conducted taking into account the below mentioned factors. Price bid of those bidders who are eligible as per the technical evaluation shall only be opened.
 - a. Availability of valid licenses like Firms Registration Certificate, Trade License, Labour registration certificate, Service Tax registration, PF & ESI registration certificates etc
 - b. Previous Experience and existing contracts
 - c. Financial stability of the party.
 - d. Proximity of Contractor to the vessel location.
 - e. Availability of adequate artists on roll or on contract. List of artists on roll and on contract along with the area or item in which they performs shall be submitted along with the technical bids.
2. Technically qualified parties will be called to perform on the vessel as per requirements and on mutual agreement.
3. KSINC is under no obligation to accept the lowest bid or and reserves the rights to reject any or all the offers without assigning any reason whatsoever.
4. KSINC will not be obliged to meet and have discussions with any vendor or to entertain any representations on the results of bid evaluation.

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Annexure 1

TENDER FOR ENTERTAINMENT SERVICES ON THE TOURIST VESSEL "SAGARARANI"

Artist's requirement for cruise in Sagararani vessels

Cruise Description	Timing	Artist Requirement
Breakfast Cruise	0830 to 1030	Singer's (2) and guide
Lunch Cruise's	1100 to 1300 & 1330 to 1530	Singer's (2) and guide
Sunset cruise	1730 to 1930	Dancers (2), singer and guide
Dinner Cruise	2000 to 2200	Dancers (2), singer and guide



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TECHNICAL BID

(To be filled and attached with the Part A – technical bid)

1	Name of firm/individual	
2	Constitution	Individual / Partnership / Company
3	Address for communication	
4	Phone Numbers	
5	Contact person with mobile No.	
6	Registration No. if any	
7	PF Registration No. and Date	
8	ESI Registration No. and Date	
9	PAN No.	
10	GST No.	
11	Total number of artists/ performers on the roll	
12	Details of EMD furnished	

(Add separate sheets wherever necessary).

I/We hereby agree to undertake the work of providing entertainment services at KSINC tourist vessels Sagararani as per the terms and conditions stated herein and at the rates specified in the price bid.

Place:

Signature:

Date:

Name:

Signature of the Bidder



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PRICE BID

I hereby agreed to undertake the contract for providing entertainment services at KSINC cruise vessels Sagararani as per the terms and conditions notified in the Tender Notice C-575/C/2018 dated 09.04.2018, for the amount stated below inclusive of all taxes.

	Artists for 2 hours cruise	Rate quoted
1	Guide	Rs.
2	Singer	Rs.
3	Dancer	Rs.

Date:

Signature of the Tenderer

Name & Address :

Seal.

Signature of the Bidder