



**KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LIMITED**  
**63/3466, Udaya Nagar Road, Gandhi Nagar, KOCHI - 682020**  
**Phone: 0484 - 2203614 / 2206232 / 2206672, Fax: 0484- 2206848,**  
**website: www.ksinc.in**

**NOTICE INVITING TENDER**

Kerala Shipping and Inland Navigation Corporation Limited invites competitive tenders under Two Bid system for the scope as detailed below from the Tenderers fulfilling the qualifying requirements as stated hereunder.

1.	Tender No.	:	KSINC/NEFERTITI/01/2022-23
2.	Name of Work	:	Providing Entertainment Services Onboard PASSENGER Ship NEFERTITI Owned and Operated by KSINC LTD.
3.	Location of work	:	Kochi
4.	Estimated value of the work	:	Rs.25.00 Lakhs  (Projected value given is only indicative basis on tentative estimates and is not the right of Tenderer. KSINC does not guarantee any minimum or maximum quantity of trips to be allocated to the tenderer during the currency of contract)
5.	GST	:	1. GST registration is Mandatory 2. Tenderer shall be required to submit valid tax invoices including GST component mentioned separately as per prevailing GST rules out of the total payable amount.
6.	Performance Guarantee	:	Rs.50,000/-  Successful bidder must remit the amount to the Company within 7 days of receipt of work order. EMD amount can be adjusted to the performance guarantee.
7.	Tender Fees	:	Rs.2,800/-
8.	Earnest Money Deposit	:	Rs.50,000/-  (No exemption will be provided from remittance of EMD)
<b>TENDER DOWNLOAD PERIOD FROM KSINC Website:</b>			
	a) Starts on	:	31.08.2022, 03.00 pm

	b) Ends on	:	14.09.2022, 02.00 pm
11.	Pre-bid meeting date / time for raising pre-bid queries.	:	06.09.2022, 03.00 pm
12.	<b>SUBMISSION OF TENDER DOCUMENT</b>		
	Due date for submission	:	14.09.2022, 03.00 pm
13.	<b>Opening of Tender</b> (Technical Bid only)	:	15.09.2022, 03.00 pm
14.	<b>Period of Contract</b>	:	The period of contract will be for 2 years i.e., from the date of issue of work order in favour of successful tenderer to 31.05.2024.  Contract is extendable for one more year at the same terms and conditions on sole discretion of KSINC Ltd.
15.	<b>Tender Validity</b>	:	Offer shall be valid for 120 days from the date of opening of technical bid. In case of requirement, KSINC Ltd may seek further extension of the validity of the offer from the bidders / tenderers.
16.	<b>MODE OF TENDER SUBMISSION</b>	:	By Hand / By Courier / By Post.  Delay if any by the concerned departments, if any, will not be considered. Later received tenders will be summarily rejected.
17.	<b>Tender Inviting Authority (TIA) Name and office address</b>	:	Name: Cyril V Abraham Designation: Commercial Manager Ph: 0484 2206314 / 2206848 E-mail: <a href="mailto:cm.ksinc1@gmail.com">cm.ksinc1@gmail.com</a> Address: Kerala Shipping and Inland Navigation Corporation Limited, 63/3466, Udaya Nagar Road, Gandhi Nagar, Kochi - 682020


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**SCOPE OF WORK**

KSINC Ltd invites Tender in Two Bid System for Providing Entertainment Services Onboard Passenger Ship NEFERTITI Owned and Operated by KSINC LTD. Period of contract shall be two years i.e., from the date of award of work order to 31.05.2024. Contract is extendable for one more year at the same terms and conditions on sole discretion of KSINC Ltd.

Being in Tourism sector, KSINC intends to associate with a well-versed firm / parties for providing entertainment services onboard tourist mini cruise vessels owned and operated by KSINC Ltd.

Name & Capacity of the ship NEFERTITI is furnished below:

Sl No	Name of Ship	Passenger Capacity	Area of operation
1	NEFERTITI	200 passengers	Kochi

Agencies must be ready to provide variety of entertainment programs like songs, music, live shows, skits, cinematic / classical / folk dance, magic shows, Solo musical performances, DJ Music with artist and sound system (including generator) etc, to entertain the tourists.

Minimum requirement of artists required for cruise with duration of trips is furnished below:

Sl No	Name of vessel / Ship	Duration of per voyage	Minimum number of artists required
1	NEFERTITI	Minimum 5 - 6 Hours (Trips according to booking)	MC – 1 no Male Singers – 2 no Female Singer – 1 no Sound operator – 1 no

			<p>Dancers - 3 nos (including 1 female artist) Solo Acoustics performance – 1 artist with musical instruments.</p> <p>DJ for exclusive events – 1 DJ artist along with DJ equipment's, additional light &amp; sound system and staffs (including additional generator and DJ stand with table) – Sound system shall be minimum of 5000 – 10000 Watts.</p>
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1. The firms shall be capable to providing artists who can conduct music, live programs, chat shows, skits, cinematic dance, and magic shows etc., to entertain the tourists. The firms shall be capable in supplying mandated number of artists required for all vessels at the same time.
2. This tender is not for supply of man power alone but to provide Entertainment service onboard Mini Cruise vessels operated by KSINC Ltd. Hence, the scope of the contractor is not limited to supply of man power alone.
3. MC (Master of ceremonies) posted onboard Nefertiti shall have multi language task especially in English and Hindi and should have the ability to conduct soft skills to make the crowd lively.
4. The bidders are requested to quote rates required for each of item listed in the price bid format attached as Annexure II.
5. Rate shall be quoted for each artist for per trip rate, inclusive of all taxes and expenses required to complete the scope of work. Special attention may be given during quoting the rates, since no claims shall be entertained in future after opening of the Price Bid.
6. The rate shall be quoted for provided entertainment programs as per specified locations in Notice Inviting Tender. The rates quoted shall include the taxes, travelling expenses etc., complete required to execute the work. No any additional claim shall be entertained in terms of travelling allowance or other re-imburement of expenses during the entire contract period.
7. Artists should report for cruise before 1 hour of voyage since the passenger check in starts 1 hour before the voyage.

8. Artists shall be well dressed with photo identity cards and shall behave professionally to guests.
9. Coordinate with the Cruise Manager of each operation and ensure timely arrival of the artists. In no case, trips shall be delayed due to the delay in arrival of artists.
10. An experienced supervisor to be appointed by the successful bidder to coordinate the arrangements of programs for each cruise and with the Company / Cruise Managers.
11. Responsibility of upkeep of the sound system onboard the vessels will be the responsibility of the Contractor. They shall periodically check the system and suggest rectifications if any from time to time. Damage / Missing of any items / parts of the light & sound system due to mishandling / negligence have to be made good by the Contractor at his cost itself.
12. We follow no drug policy inside our vessels. Usage of alcohol / any other types of drugs by artists will be considered as strict violation of rules and will lead to contract termination and forfeiture of Security Deposit.
13. Each instance of delay / poor performance / misbehavior to customers by artists will lead to penalty of Rs.10,000/- per instance and depending upon the seriousness of the complaint may also lead to blacklisting and cancellation of contract with forfeiture of performance guarantee cum security deposit.
14. The performance schedules shall be worked out in co-ordination with the Cruise Manager of each tourist vessels. Each trip may last from 5 to 6 hours. In case of trips exceeds more than 6 hours, the amount will be arrived at pro-rata basis depending upon the extra hours taken. Extra hours can be claimed only after a minimum of additional 30 minutes from the normal duration of operation.
15. Since the capacity of the vessel is a limitation factor, people / artists with multi-tasking (that is capable to perform more than one item) is preferred. Artists required for each trip per vessel are annotated above.
16. Period during June – August is considered as monsoon off-season in Kerala and trips will be less during the period.
17. No revision of rates / escalation of rates shall be considered during the entire contract period.

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**GENERAL CONDITIONS OF TENDER**

- 1) Tender documents are available at the website of the Company [www.ksinc.in](http://www.ksinc.in). Interested bidders are required to download the bid documents and submit their bids as per the documents.
- 2) Firms with legal constitution of proprietorship / partnership firms / Companies / Joint Ventures (not more than two firms) / corporate bodies can participate in the tender. The bidder shall have valid GST registration and is mandatory.
- 3) Before the deadline for submission of Bids, KSINC may modify the specifications or the bidding documents by using addenda. Such modifications will be posted in the website of the Company [www.ksinc.in](http://www.ksinc.in).
- 4) E.M.D for this tender is Rs.50,000/- (Rupees Fifty Thousand only). The tender document fees and EMD can be remitted in form of Demand Draft in favour of “Kerala Shipping and Inland Navigation Corporation Limited, Payable at Kochi”. No exemption will be granted from furnishing EMD for what so ever reasons. EMD of successful bidder will be converted to Performance Guarantee and this amount will release only after the successful completion of contract.
- 5) The bids shall be submitted in two bid system.

- Part I, the “Technical bid” along with all details of bidders, their experience, their technical and other qualifications etc.

**Following documents / details are necessarily to be provided with the technical bid.**

1. Copy of PAN card.
2. Copy of GST registration certificate.
3. Copies of valid Registration of firm with necessary required Permits/Licenses to carry out the scope of work – Entertainment services.
4. Experience certificate from the clients to prove the experience criteria for providing entertainment services during past 2 years.

5. Proof of experience of the party to be submitted in video files in a Pen Drive to evaluate the performance of the artists.
6. Details of Firm with legal constitution.
7. List of artists on roll and equipment's in possession/used.
8. Shall have a minimum annual turnover of minimum Rs.15 Lakhs for the past 2 years. Income Tax Return filing details to be provided for the past 2 years to prove the financial turnover.
9. Remittance details / DD for Tender form cost and EMD for the Tender.
  - Part II - "Financial Bid" shall be in the Price Bid format attached here to as Annexure.
- 6) The bidder shall sign all pages of the tender document including annexures, corrigendum issued by the Company from time to time, in acceptance of the Conditions of tender.
- 7) Every document shall be signed by the Bidder / Authorized Signatory. (In case of bids signed by authorized signatory, letter of authorization shall be submitted).
- 8) The bidder is required to quote as per the price bid schedule. Parties are advised to exercise greatest care in entering the rates. No excuse that mistakes have been made or request for rates to be corrected will be entertained after the quotations are received.
- 9) Bidder / Tenderer shall be sole responsible for remitting the statutory liabilities of the employees engaged by them. Bidder / Tenderer shall indemnify the Company against dispute between the Bidder / Tenderer and the employees engaged by them in terms of payment / legal / statutory liabilities.
- 10) Bidder / Tenderer shall ensure safety of the artists during the voyages. Bidder / Tenderer shall indemnify the Company against any claims of accidents / injury by employees engaged by them during the voyages.
- 11) The rates shall be inclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/ charged by local, state or Central Governments for the work. It shall also cover increase if any, of prices during the currency of the contract. The company shall not allow any enhancement in rates for any reason during the currency of the contract.

- 12) The technical and financial bids will be evaluated broadly. The contractor for awarding the work will be selected after giving weightage to both technical and financial evaluation. The decision of the Corporation in the matter arising out of this contract shall be final and binding in regard to all matters relating to the contract.
- 13) Bidder shall inspect the vessels and should be aware of the sound systems available onboard each vessel. If any additional requirement arises / additional equipment's to be provided, contractor should arrange / provide the same as per trip requirement. No additional amount will be provided for such arrangements, other than discussed in mutual.
- 14) Artists shall be well dressed with photo identity cards and shall behave professionally to guests. In case of any complaints raised against the artists due to their misbehavior, corporation shall investigate and take serious action against contractor and legal proceedings against the artists.
- 15) The successful bidder will have to sign a contract agreement on non-judicial stamp paper worth Rs.500/-. The vendor shall bear all costs and expenses in respect of all charges, stamp duty etc., in respect of the agreement to be entered into.
- 16) All cases/proceedings relating to any dispute or claim arising out of or any case of performance of this contract shall be falling in appropriate courts having jurisdiction in Ernakulam, Kerala.
- 17) Canvassing in any form by the agency directly or by any other agency / person on their behalf may lead to disqualification of their bid.
- 18) Corporation has the right to engage more than one firm and form a panel for providing Entertainments services onboard mini cruise vessels owned and operated by the Company.
- 19) Any breach of tender conditions / work order clauses by the bidder will lead to termination of contract with immediate effect and forfeiture of Security Deposit. The successful bidders / tenderers who enters into empaneled group will have the option to leave the contract by giving 3 months advance termination notice. In both cases Security Deposit shall be forfeited.
- 20) KSINC is under no obligation to accept the lowest bid or and reserves the rights to reject any or all the offers without assigning any reason whatsoever.



**ELIGIBILITY / QUALIFYING CRITERIA:**

1. Bidder shall have valid PAN, GST registration certificate.
2. Firm should be registered not less than 3 years. Registration details of the firm to be submitted along with the Technical Bid.
3. Should have annual turnover of minimum Rs.15 lakhs during past 2 years. Income Tax Return filing details to be provided for the past 2 years to prove the financial turnover.
4. The bidder shall have previous experience of minimum 2 years in providing artists in hotels / resorts / tourist boats, ships, conventions etc., and should have experience artists in their team. Proof of experience from the client to be submitted in the technical bid.
5. Proof of experience of the party to be submitted in video files in a Pen Drive to evaluate the performance of the artists. Performance shall be the key criteria in technical qualification. If required, the parties / firms shall have to arrange live performance of artists before the committee appointed by the Company.
6. The bidder shall be preferably based at Kochi or shall have artists and office at Kochi. Firms participating from outside Ernakulam District shall provide an undertaking that they shall open an office in Kochi, if the tender is awarded in their favour.
7. The bidder should have the desired infrastructure and staff to achieve desired standard of work.
8. The bidder shall have enough equipment, machinery and staff to carry out the entertainment services simultaneously on all the vessels. Number of workers on roll and equipment's in possession/used shall be separately attached.
9. The bidder shouldn't have been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution on account of catering services. A declaration of non-blacklisting shall be uploaded as provided in Annexure – II.

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**DETAILS OF THE BIDDER**

1	Name of firm/individual	
2	Constitution	Individual / Partnership / Company
3	Address for communication	
4	Phone Numbers	
5	Contact person with mobile No.	
6	Registration No. of the firm	
7	PAN No.	
8	GST No.	
9	Total number of artists/ performers on the roll	
10	Details of EMD & Tender Document cost furnished	

***(Add separate sheets wherever necessary).***

I/We hereby agree to undertake the work of providing entertainment services to Passenger Ship Nefertiti as per the terms and conditions stated herein and at the rates specified in the price bid.

Place:

Signature:

Date:

Name: .....

**PRICE BID FORMAT**

Bidders are required to quote their rates only on this Price Bid Format. Rate to be quoted per person per trip for sl no. (1) to (4) and per event rate for sl no. (5) & (6) inclusive of taxes, levies and all other expenses to complete the scope of work.

**Location - Kochi**

<b>Sl No</b>	<b>Designation</b>	<b>Rate per person / event per Trip including Taxes and levies in Indian Rupees</b>
1	MC (Master of ceremonies)	
2	Singer	
3	Dancer	
4	Sound Operator	
5	Solo Performance in restaurant area of the Ship with instrumental play and singing. Rate to be quoted including instrument, additional sound system, mike etc.	
6	D.J music on the Sundeck of the Ship with 1 male / female artist along with DJ equipment's, additional light & sound system and additional staffs (including charges for providing additional generator and DJ stand with table) - Sound system shall be minimum of 5000 – 10000 Watts.	

I/We hereby agree to undertake the work of providing entertainment services to Passenger Ship NEFERTITI as per the terms and conditions of tender and rates furnished above.

I/We hereby declare that we shall not claim any escalation in rates during the entire contract period.

Place:

Signature:

Date:

Name: .....

**UNDERTAKING BY THE TENDERER**

We solemnly affirm and declare as under:

- (i) That we are presently not under blacklisting/Holiday listing by any State Government / Central Government Agencies.

We further confirm that in case, the information given above is found to be incorrect, we will be liable for any action under the terms of the tender / contract including termination of the contract and forfeiture of the earnest Money / Security Deposit. We also undertake that should there be any action against Corporation resulting in damages of what-so-ever nature to Corporation on account of award of contract in our favour on the basis of misinterpretation, we shall keep the Corporation completely indemnified against all the losses / damages, litigations, court actions etc.

Signature of Tenderer with Seal

**UNDERTAKING TOWARDS DOCUMENTS SUBMISSION**

NAME OF WORK: Providing Entertainment Services Onboard Passenger Ship NEFERTITI Owned and Operated by KSINC LTD.

Tender No.: \_KSINC/NEFERTITI/01/2022-23

We confirm that we have quoted the rates in the tender considering Inter-alia the;

1. Tender Document(s)
2. Additional Document(s) (if any)
3. Price Bid Format
4. Corrigendum (if any)
5. Pre - Bid Meeting Minutes (if any)

We,....., hereby certify that we have fully read and thoroughly understood the tender requirements and accept all terms and conditions of the tender including all corrigendum/addendum issued,if any. Our offer is in confirmation to all the terms and conditions of the tender including allcorrigendum/addendum, if any and minutes of the pre-bid meeting. In the event our offer is found acceptable and contract is awarded to us, the complete tender document shall be considered for constitution of Contract Agreement.

Place:

Date:

SIGNED FOR AND ON BEHALF OF TENDERER(S)  
Name of Tenderer(s)  
Seal & Signature of Tenderer