



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484-2203614/2206232, Fax 2206848 www.ksinc.in, keralashipping@gmail.com

No.C-726B/19

Date: 25.07.2019.

Request for Proposal to DRY LEASE/ WET LEASE/ SALE OF 1400 MT OIL CARRIER “POSEIDON”

Sealed proposals are invited from reputed parties who are interested and competent enough to fulfill the requirements indicated in the Request for Proposal (RFP) document. The RFP documents are available at the website www.ksinc.in. Completed proposals will be accepted till 03.00 PM on 17.08.2019 and tenders will be opened at 03.30 PM on the same day. The proposal must be submitted to the Managing Director, KSINC, Gandhi Nagar, Ernakulam on or before 17.08.2019 at 3.00 pm super-scribing “**Proposal for Dry lease/ Wet lease/ Sale of one 1400 MT Oil Carrier**”, in as is where is condition.

Kochi

Sd/-

25.07.2019

Managing Director

Document No.	:	C-726 B/ 19
Last date of receipt of bids	:	17.08.2019, 03:00 PM
Date and time of opening	:	17.08.2019, 03:30 PM
Tender form cost	:	Rs. 5600/- including GST.

In case of any queries /comments, call 0484-2206841 or write to us at cm.ksinc1@gmail.com.



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A. Introduction

Kerala Shipping and Inland Navigation Corporation (KSINC) is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kadavanthara, Kochi. KSINC is engaged in manufacturing and repairing sea going vessels, transportation through backwaters, bunkering and conducting sea cruise operations for public tourists at the backwaters of Kochi.

KSINC is building a 1400 MT oil carrier under RS IV class which is expected to be delivered within the next 100 days. KSINC is planning to Dry lease/ Wet lease/ Sale the Oil Carrier.

B. How to apply

The proposal is a two bids system, a) *technical bid* and b) *price bid*. The Technical bid and Price bid should be given in separate envelops. Separate forms for these bids are given in annexure. The Price bid shall be opened only for those interested parties who satisfy the eligibility criteria mentioned in the document and selected in the technical bid.

Those who are meeting the eligibility criteria given below, subject to the terms and conditions may submit their proposal in the prescribed form enclosed herewith and with copies of other required documents indicated in the document.

Tender form cost of Rs. 5600/- (including 12% GST) shall be remitted along with the tender documents by way of Demand Draft drawn in favour of Kerala Shipping and Inland Navigation Corporation Limited, payable at Ernakulam.

The application in sealed envelope super scribed “Request for Proposal to Dry lease/ Wet lease/ Sale of one 1400 MT Oil Carrier” along with the copies of the relevant certificates and other specified documents may please be forwarded to:

THE MANAGING DIRECTOR

KERALA SHIPPING AND INLAND NAVIGATION CORPORATION

38/924-A UDAYA NAGAR ROAD, GANDHI NAGAR,

KOCHI- 682 020.



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B. Specification of the vessel.

- 1.1 The vessel is a POL Barge, with twin screw engines.
- 1.2 The vessel is capable of transporting 1400MT cargo, 1200 MT of one type and 200 MT of another type.
- 1.3 The vessel has 6 tanks for HFO totaling 1200 Tons and 2 tanks for HSD totaling 240 Tons with separate pumps and lines.
- 1.4 The Vessel is made of steel according to good ship building practices.
- 1.5 The vessel is built under IRS classification and to be registered as Class 4 RSV vessel under DG Shipping.
- 1.6 The vessel and all materials are in accordance with this specification and to the requirements of the Indian Register of Shipping. The vessel has completed all its yard trials.
- 1.7 The works pending include statutory surveys, class surveys post launching, completion of super structure interiors, general outfitting and purchase of LSA, FFA and other general items.
- 1.8 Estimated completion and delivery are 100 days.



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Particulars of the vessel

Vessel Type	POL Barge – 1400 MT
Port of Registry	Kochi
Service Notation	RSV type 4
Length Overall [m]	70.41
Breadth [m]	15.00
Depth [m]	4.00
Loaded Draught [m]	2.50
Speed [knots]	9
Capacity[Tons]	1440
Fresh Water Capacity [Tons]	10
D.O Tank (Tons)	40
Cargo Hose Crane	500kg@ 5Mtr radius x 2nos
Main Engine	Cummins KTA 19 M3 500 BHP x 2 Nos
Gear Box	Reintjes WAF 164L reverse reduction x 2 nos
Genset	Volvo Penta D5 ATA 100 KVA x 2 nos.
Accommodation	12 Crew (Air conditioned)
Mooring	Windlass electrical (Fwd) & Capstan electrical (Aft)
Steering	Hydrive 2 x 300 – 12 Electro Hydraulic
Remote	Kobelt - Mechanical type
Galley	Electric
Sewage Discharge	Sewage Treatment Plant Technicomar ECOMAR 20 S
Cargo HFO pump	HFO Pump Rotodel NDX 1440 L coupled with cummins engine NTA 855 M - BC 400 BHP x 2 nos
Cargo HSD Pump	HSD pump Rotodel NDX 600 L coupled with electric motor



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D. Eligibility Criteria (Companies interested in leasing the vessel)

1. The company representing must have valid Registration Certificate.
2. Company should possess valid license of DDOC and RPCL on their own name for operating the vessel.
3. Shall submit proof of experience (3 or more years) operating similar vessels.
4. Submitting proof of experience manning and maintenance of vessels will be an added advantage
5. The interested parties shall be financially sound. They should have an annual turnover of minimum of Rs. 1 crore and shall be in profit for the last three financial years and a document of proof for the same shall be submitted along with the proposal.
6. Shall submit a detailed report of intended port of operation.
7. The interested parties should not have been blacklisted by any government institution in the past three years nor should the interested parties have been pursuing any legal case against a Government Institution. A self-attested letter stating that the company has not been blacklisted by any government institution shall be submitted along with the proposal.
8. Acceptance of the proposal shall be based on the technical evaluation and rate quoted by the interested parties. The company reserves the right to give preference points to firms having proven track record in operating such vessel and having facilities for maintenance of vessels. The company is not bound to accept the lowest proposal and may reject it without assigning any reasons. KSINC also reserves the right to reject any/all the tenders without assigning any reasons thereof.
9. If the proposal is for lease, the bidder should be ready to provide sufficient guarantees for the amount up to 20% or 50% to value of the vessel, based on the type and nature of the lease.



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E. Enclosure :

1. Technical Bid

Tick "Yes: for documents enclosed.

Tick "No" for documents not enclosed.

No	Particulars	Yes/No
1	RFP documents duly signed	Yes/No
2	Copies of firm's registration certificate/trade license	Yes/No
3	Copies of GST registration and PAN of the organization.	Yes/No
4	Self attested declaration in company letter head pointing out previous experience in operating, manning or performing maintenance of vessels.	Yes/No
5	Self attested copies of financial turn over for last three years	Yes/No
6	Details including sketch and pictures of berthing facility intended to operate the vessel	Yes/No
7	Self certificate /declarations showing that the interested parties has not been blacklisted by any government institution in the past three years nor should the interested parties have been pursuing any legal case against a Government Institution. Attach self certificate /declarations	Yes/No

*Note: Points 4,5,6,7 and 8 are applicable to companies interested in leasing the vessel.

2. Financial Bid

No	Particulars	Yes/No
1	Price Bid	Yes/No



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F. General Terms and Conditions:

1. The period of contract is for 18 months from the date agreement is executed. KSINC reserves the right to extend on mutually agreed terms.
2. In case of leasing the vessel, the interested party shall be from a reputed firm/organization (Proprietary/partnership/joint venture/company). The proposal allows joint venture for maximum two entities. In such cases, there shall be written agreement between the parties specifying the duties and responsibilities of each party in the union, copy of which shall be produced along with the proposal documents. In the event of such joint proposals, the applicant who participates in the RFP shall be treated as the primary contractor for all responsibilities and liabilities under the proposal/contract.
3. The interested parties can download this RFP document from the company website www.ksinc.in.
4. The parties shall sign all pages of the RFP document and the annexure and attachments if any, in acceptance of the conditions of proposal.
5. The interested parties are required to quote as per the format in Appendix II, III or IV of the proposal. Quotes in any other format may lead to rejection of the offer.
6. The interested parties are required to quote rates for monthly hire in rupees.
7. The rate shall be exclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/charged by local, State or Central Government on all materials, labor or service etc. The company shall not be responsible for any of its variations during the time of the contract.
8. Proposal(s) received late on account of any reason, whatsoever may be the case and telegraphic proposal(s) shall not be entertained.
9. Details of qualified personnel for operating the vessel shall be enclosed along with the documents. (in case of dry lease)
10. Self attested copies of firm's registration certificate shall be enclosed with technical bid in case of leasing the vessel.
11. Self attested copies of GST registration and PAN of the organization shall be enclosed with technical bid in case of leasing the vessel.
12. The time of hire will be considered from when the vessel leaves Cochin and till the vessel is returned to Cochin.



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13. The interested parties, within seven days of receipt of intimation of acceptance of the offer, have to remit an amount of 20% of the vessel cost (wet lease) / 50% of the vessel cost(dry lease) in DD or a Bank Guarantee of the same amount for a period of 19 months as security deposit.
14. The interested parties, within seven days of receipt of intimation of acceptance of the offer, have to remit the entire vessel cost in case of sale of the vessel.
15. The successful interested parties are required to execute an agreement with the company in stamp paper worth Rs.500/- before taking over the vessel.
16. In case of leasing the vessel hirer also must meet the cost of fuel, lubricants consumables etc. and maintenance expenses of the vessel.
17. The successful interested parties must take over the vessel within seven days of receipt of the intimation of acceptance of the vessel. If failed to do so KSINC will calculate hire charges starting the 8th day of such communication.
18. Hire charges accepted by the company shall be remitted as advance. KSINC will issue monthly bills not later than 5th of every month. The hirer is required to remit the monthly bill fully by 10th of every month.
19. In case of leasing the vessel, the hirer shall take assessment of the vessel and take a joint inventory before taking over the vessel. The vessel shall be returned in the same condition in which it was taken over. If the vessel or the machineries have suffered any damages, the contractor shall make good any such damages, failing which the company is at liberty to recover the cost of repair from the hirer.
20. Operating the vessel shall be the sole responsibility of the hirer. KSINC shall not be responsible for any accident/theft or other damages occurred during the operation or while in transit to and from Cochin.
21. Lessee shall obtain required permission / license from the concerned authorities like Port, MMD / Local authorities etc. whichever applicable is required by law in force. A no objection certificate shall be requested from KSINC at least 7 days before the expiration date in order to procure the required certificates. If in case lessee faces difficulty in procuring any licenses it should be brought immediately to the attention of the owner. KSINC, being owner of the vessel, shall take assist in getting license renewed. Any cost involved to this regard shall be borne by lessee.



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22. In case of leasing the vessel, KSINC shall have the right to inspect the vessel at any time and have the right to appoint a representative for the inspection. The Lessee shall provide necessary assistance to the officers/representative to carry out their task.
23. The Price Bids of only those interested parties whose technical bids are accepted by the company will be opened. The date and time of opening the price bids will be informed to the eligible interested parties.
24. Sub- contracting is strictly prohibited.
25. The hirer has to arrange the statutory survey by MMD / IRS as the case may be.
26. The hirer shall make necessary arrangements for safe operations of the vessel. He shall make / arrange suitable jetties for safe operations of the vessel. If KSINC be aware of that the operations are not done in a safe environment, it has the right to order stopping of operations or recall the vessel at the risk and cost of the lessee.
27. All the requirement of Kerala Pollution Control Board or any other Govt. body will be complied by the contractor. Any violation of such rules will be the responsibility of the contractor and penalties / fines arising out of the same will be fully borne by the contractors. Barge contractors to take adequate precaution against pollution, oil spill, leakage etc during the bunker operation and any penalty / fine arising out of the same will be fully borne by the barge contractor.
28. In case of leasing the vessel, the contractor should take suitable insurance cover towards claims arising out of loss of cargo, Oil Spill in water & arising out of loss of product due to natural / manmade calamities etc.
29. Barge should also be provided with adequate fenders all around for safe mooring at barge berthing jetty/ear-marked jetty by port & to minimize damage to the receiving vessel during bunkering. Barge must always be kept clean. Paint work on deck and deck pipelines must always be maintained.
30. In case of any dispute, the matter shall be submitted to arbitration of the Managing Director of the company and his decision on the matter shall be final.
31. The jurisdiction for all disputes arising out of this tender, subsequent work order, agreement or any other matter related thereto shall be in the Courts in Ernakulam.



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I. Conditions for Wet Lease

1. KSINC shall provide the manning, performance maintenance and insurance for the vessel. The lessee shall arrange for fuel, lubricant, pays all the other fee/charges that may incurred during the period of contract.
2. The lessee will have to initially provide a sum amounting to 20% of the vessel cost in the form of DD or an irrevocable bank guarantee.
3. The hull and machinery insurance along with TP and PA cover shall be procured by the owner.
4. The hirer shall have the liberty to operate the vessel within the state.
5. If vessel encounters any break-down or accident or Force Majeure situation, the matter shall be intimated to KSINC immediately over phone or in person and confirmed in writing thereafter.

II. Conditions for Dry Lease .

1. Lessee shall arrange manning, provide fuel, perform maintenance, process insurance and provide for all the applicable charges and fees. The lessee will have to initially provide a sum amounting to 50% of the vessel cost as bank guarantee.
2. The hirer shall at his own expenses engage qualified crew members and personnel required for smooth operation of the vessel. The expenses incurred on insurance shall also be arranged by the lessee on his own.
3. The hirer shall have the liberty to operate the vessel from any port within the country.
4. The vessel, the hirer shall carry out periodical repairs and maintenance and use only quality materials for the maintenance work. If any material or workmanship is found to be inferior or poor quality in the opinion of the company, the hirer at his own expense shall rectify the defects/poor quality materials/workmanships so detected.
5. The Lessee should handle the vessel with utmost care. If any problem is found with the operation of the vessel, it should be brought immediately to the notice of the Principal.



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6. The crew engaged in the operation should have valid license to operate the vessel as per the law in force. Copy of their licenses shall be submitted to KSINC along with the technical bid.
- III. **Conditions for sale.**
1. The vessel shall be sold in as is where is condition.
 2. Buyer has to remit the price in lump sum.
 3. Part / installment payment is not allowed.

G. DEFINITIONS

- a. "Interested parties" or "hirer" means an individual, firm or an organization of any type of constitution who have participated in the RFP process.
- b. "Owner" or "Principal" or "Corporation" means the Kerala Shipping & Inland Navigation Corporation Limited, Kochi.
- c. "Statutory Authority" means the Governmental bodies authorized for the implementation of the Kerala Inland Vessel Rules 2010.
- d. "Local Authority" means the Local Self Government such as Panchayat, Municipality or Corporation.
- e. "The vessel" means the oil tanker as described in the technical specifications.



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Appendix-I

TECHNICAL BID

(To be filled and attached with the Part A - technical bid)

1	Name of the firm	
2	Constitution	Company/ Partnership / Joint venture / Company
3	Address for communication	
4	Phone Numbers	
5	Contact person with mobile No.	
6	Registration No. of the firm and date of Registration	
9	PAN No.	
10	Service Tax No.	
11	Number of active contracts in hand as on date (details to be attached separately)	
12	Total number of employees on the roll	
13	Experience with Proof Certificate (To be attached)	Yes / No
14	Any other relevant information	

(Add separate sheets wherever necessary).

Verification:- The Applicant for engagement should be signed by the authorized signatory verifying that all the details furnished in the application are true and correct to the best of his/her knowledge and that in case of furnishing any false information or suppression of any material information would lead to rejection of application besides initiation of penal proceedings by the Corporation.

Sign of Authorized signatory



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Appendix-II

Request for Proposal to Dry lease one 1400 MT Oil Carrier

PRICE BID

Hire charges of 1400 MT Oil Carrier per month is Rs.....

Rupees.....

.....(in words)

I herby confirm that the rate quoted above is exclusive of all taxes, duties and levies and I shall pay all duties, levies, taxes, etc. as applicable at the time of billing in addition to the amount quoted above.

Place :

Signature.....

Date:.....

Name.....

Address.....

DECLARATION

I/We hereby undertake that all the information provided above is correct and true to the best of my knowledge.

Place:

Date



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Appendix-III

Request for Proposal to Wet lease one 1400 MT Oil Carrier

PRICE BID

Hire charges of 1400 MT Oil Carrier per month is Rs.....

Rupees.....

.....(in words)

I hereby confirm that the rate quoted above is exclusive of all taxes, duties and levies and I shall pay all duties, levies, taxes, etc. as applicable at the time of billing in addition to the amount quoted above.

Place :

Signature.....

Date:.....

Name.....

Address.....

DECLARATION

I/We hereby undertake that all the information provided above is correct and true to the best of my knowledge.

Place:

Date



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Appendix-IV

Request For Proposal to sale of one 1400 MT Oil Carrier

PRICE BID

I intent to buy the vessel for Rs.....

Rupees.....

.....(in words)

I herby confirm that the rate quoted above is exclusive of all taxes, duties and levies and I shall pay all duties, levies, taxes, etc. as applicable at the time of billing in addition to the amount quoted above.

Place :

Signature.....

Date:.....

Name.....

Address.....

DECLARATION

I/We hereby undertake that all the information provided above is correct and true to the best of my knowledge.

Place:

Date