



## KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484 2203614/2206232, Fax 2206848 www.ksinc.in

No. C-779/2019

Dated: 29.11.2019

### NOTICE INVITING EXPRESSION OF INTEREST

#### For Empanelment of agencies as associate for the Operation and Maintenance of various water sports / adventure tourism activities

1. KSINC is a government of Kerala undertaking engaged in inland navigation, back water tourism, construction and repair of vessels etc. Its has head office at Gandhi Nagar and units at Thevara, Thoppumpady and near High Court. KSINC also is executing a number of works in the tourism sector as well.
2. KSINC now interested to identify sites with potential for various water sports activities including marinas and other adventure sports activities and to prepare feasibility reports and detailed project reports for such identified areas and to source implementation of such projects on a turn key basis or public private participation basis.
3. Therefore expressions of interest (EOI)s are invited from experienced and capable parties who are interested in associating with KSINC for preparation of feasibility reports and detailed project reports and executing / implementing such identified projects. The bidders will be evaluated for their capability and will be empanelled based on their experience and capacity.
4. The EOIs in the prescribe format is to be submitted at the Office of the Managing Director, Kerala Shipping and Inland Navigation Corporation Limited, on or before 03.00 PM on 11.12.2019
5. Along with the offers, the bidder shall submit a non-refundable tender fee of Rs. 5000/- (Rupees Five Thousand only), inclusive of GST, in the form of Demand Draft, from any scheduled bank, drawn in favour of Kerala Shipping and Inland Navigation Corporation Limited, payable at Kochi.
6. Since this EOI is for empanelment of agencies, there is no price bid. The bidders are required to submit all details in a single cover superscribing "EOI for **Empanelment of Agency as associate for the Operation and Maintenance of various Adventure/Tourism activities**"

7. Received EoIs shall be opened at 15.30 hrs on 11.12.2019 in the presence of bidders or their representatives if any present.
8. Clarifications, if any, can be obtained from this office on all working days up to 08.12.2019 during office working hours.
9. KSINC reserves the right to reject any one or all the EoIs received without assigning any reason thereof. In case of any dispute, decision of MD, KSINC will be final and binding on all parties.

## **10.0 ELIGIBILITY CRITERIA**

### **10.1 Qualifying Criteria: EOI Submission**

The intending bidders must read the Qualification criteria of tender documents carefully. They should only submit the EOI for those if they consider themselves eligible and they are in possession of all the documents required.

The EOI shall be submitted **with self-attested copies of following documents.**

#### **Pre Qualification**

Before going in to the technical evaluation, all bids will be evaluated for pre-qualification based on the following criteria. All bids found non - compliant with the requirement or work, will be rejected.

1. The agency should have previous experience of organizing international Adventure Championships/ activities in Tourism sector in a revenue sharing basis during the last two years
2. Copies of Work orders/agreements should be submitted along with the application
3. The Agency shall have a registered office in Kerala.
4. The bid document, with all forms and annexures is properly filled and signed
5. Tender fees are properly submitted.
6. Bidder should not be blacklisted/ debarred by any government/ semi government department/ PSU. Self declaration in Form-D is properly submitted.

#### **Technical Qualifications:**

The bids which passed the pre-qualification will be technically evaluated for the following criteria.

- i. Details of similar type of work executed. (Similar work means Operation and Maintenance of Adventure activities/or as Organisers preferably in association with any Government department / agency like Department of Tourism / KTDC / DTPC etc. in revenue sharing model. Self-attested documentary evidence such as copy/copies of agreement(s), LOI(s)/W.O(s) from respective Owner(s)/Client(s) mentioning name and nature of work(s).
- ii. Experience as an organising partner of any international Tourism Event will be an added advantage
- iii. Name, Address, details of the Organization, Name(s) of the Owner/Partners/Promoters and Directors of the firm / company. (Form-C)
- iv. Copy of PAN Card, GST Registration Certificate and PF Number
- v. The bidder should be a proprietorship / partnership or a company.
- vi. Joint Ventures are accepted provided that the partner with the technical experience is actively participating in the operation of the JV.
- vii. Copy of Certificate of Incorporation/Registration/Partnership Deed or any other relevant document, as applicable, should be submitted along with a copy of address proof

**Financial Qualifications:**

1. Copies of Audited Balance Sheet and Profit and loss account for the last three years certified by a Chartered Accountant.(Form-B). If the agency is engaged in different kind of activities, turn over from the activities relevant to this tender shall be specified separately.
2. The Agency should not have incurred any loss in these two years

**11.0 GENERAL SCOPE OF WORK OF SUCCESSFUL BIDDER**

- a) KSINC intends to undertake various kinds of water sports activities, adventure sports activities, development of marinas and other tourism infrastructure in different parts of the state and out side the state. These activities may be in association with the Government/ government departments or government agencies or for its own.
- b) For this purpose, we wish to empanel agencies capable to :
  - i. Identify suitable sites
  - ii. Preparing feasibility reports and detailed project reports, assistng in getting statutory clearances and certifications

iii. Building, commissioning and certification of facilities as approved by the authorities

iv. Operation and maintenance of the facilities.

KSINC Ideally wish to engage a single partner to carry out all these tasks for a particular project.

c) The parties may be required to invest the necessary funds for the facilities, except in cases where KSINC choose to invest its own funds or the facilities are created with the assistance of funds from the Government or for government agencies.

d) Normally the selected party will be allowed to operate and manage the facilities for a period of Minimum Three (03) years on a revenue sharing basis. Longer periods will be allowed in eligible cases.

e) Operation and Maintenance of the facilities and safety and security of the tourists are the responsibility of the agency selected for operation.

f) The firm shall attend periodical review meetings as mutually agreed for smooth completion of work and attend meetings as called by KSINC

## **12.0 GENERAL PAYMENT TERMS OF SUCCESSFUL BIDDER**

The selected bidder will be paid on a Pro-rata basis as received from the Client. KSINC will not pay any amount as advance to the selected bidder. No additional payment will be allowed above the rates quoted on any account. Payment shall be made on receipt of the payment from the client.

## **13.0 LIABILITY**

The Selected bidder will be liable to KSINC as KSINC is liable to client.

Sd/-

Managing Director

\*\*\*\*\*



**KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD**

*(A Government of Kerala Undertaking)*

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484 2203614/2206232, Fax 2206848 www.ksinc.in

No. 779/2019

Dated: 29.11.2019

**NOTICE INVITING EXPRESSION OF INTEREST**

**For Empanelment of agencies as associate for the Operation and Maintenance of various water sports /  
adventure tourism activities**

**FORM 'A'  
LETTER OF TRANSMITTAL**

From:

[Address of the Bidder]

To

**Managing Director**

**KSINC LTD** (A Government of Kerala Undertaking)

Udaya Nagar Road, Gandhi Nagar, Kochi -682020

**Subject: Submission of EOI for the -----**

Sir,

Having examined the details given in online notice for the above work, I/we hereby submit the relevant information.

1. I/we hereby certify that all the statement made and information supplied in the enclosed forms A to D and accompanying statement are true and correct.
2. I/we have furnished all information and details necessary for eligibility and have no further pertinent information to supply.
3. I/we submit the following certificates in support of our suitability, technical knowledge and capability for having successfully completed the following eligible similar works:

Name of work	Certificate from

**Certificate:**

**It is certified that the information given in the enclosed eligibility bid are correct. It is also certified that I/we shall be liable to be debarred, disqualified/ cancellation of enlistment in case any information furnished by me/us found to be incorrect.**

Enclosures:

Seal of bidder

Date of submission:

Signature(s) of Bidder(s)



# KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484 2203614/2206232, Fax 2206848 www.ksinc.in

No. C- 779/2019

Dated: 29.11.2019

## **NOTICE INVITING EXPRESSION OF INTEREST**

**For Empanelment of agencies as associate for the Operation and Maintenance of various water sports / adventure tourism activities**

### **FORM 'B' FINANCIAL INFORMATION**

1. Financial Analysis: Details to be furnished duly supported by figures in balance sheet/ profit & loss account for the last three years. **This has to be duly certified by a Chartered Accountant in practice.**

2.

<b>Years</b>	<b>Gross Annual turnover</b>	<b>Annual Turn over from related Activities</b>	<b>Profit/Loss (After Tax)</b>
2016-17			
2017-18			
2018-19			



## KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484 2203614/2206232, Fax 2206848 www.ksinc.in

No. 779/2019

Dated: 29.11.2019

### **NOTICE INVITING EXPRESSION OF INTEREST**

**For Empanelment of agencies as associate for the Operation and Maintenance of various water sports / adventure tourism activities**FORM "C"

### **STRUCTURE & ORGANISATION**

S.No.	Particulars	Details Submitted by Bidder
1.	Name & address of the bidder	
2.	Telephone no./Telex no./Fax no.	
3.	Legal status of the bidder (attach copies of original document defining the legal status) (a) An Individual (b) A proprietary firm (c) A firm in partnership (d) A limited company or Corporation	
4.	Particulars of registration with various Government Bodies (attach attested photocopy)	
	Organization/Place of Registration 1. 2. 3.	Registration No.
5.	Names and titles of Directors & Officers with designation to be concerned with this work.	
6.	Designation of individuals authorized to act for the organization	
7.	Has the bidder, or any constituent partner in case of partnership firm Limited Company/ Joint Venture, ever been convicted by the court of law? If so, give details.	
8.	Any other information considered necessary but not included above.	

**Signature of Bidder**



**KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD**

*(A Government of Kerala Undertaking)*

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484 2203614/2206232, Fax 2206848 www.ksinc.in

No. 779/2019

Dated: 29.11.2019

**NOTICE INVITING EXPRESSION OF INTEREST**

**For Empanelment of agencies as associate for the Operation and Maintenance of various water sports /  
adventure tourism activities**

**FORM 'D'**

**FORMAT FOR No-Conviction Certificate**

[On the letterhead of the Organization]

**Subject: No-Conviction Certificate for --- (Name of the work / project)**

This is to certify that \_\_\_\_\_ (Name of the organization), having registered office at \_\_\_\_\_ (Address of the registered office) has never been blacklisted or restricted to apply for any such activities by any Central / State Government Department or Court of law anywhere in the country.

This is also to certify that M/s \_\_\_\_\_ (Name of Organization), is not involved in any form of Corrupt and Fraudulent practices in past and will never be involved in future.

Yours faithfully,

Date:

(Signature, name and designation  
of the Authorized signatory)

Place:

**Name and seal of Bidder**