

No. KSINC/1212/2021

Dated:22-12-2021

**TENDER**  
**for**  
**DRY LEASE OF ONE FRP PASSENGER BOAT “MICHELLE”**

**Date of publishing:24.12.2021**

**Last date of submission: 10.01.2022, 1500 Hrs.**

**Opening of quotation: 10.01.2022, 1600 Hrs.**

Tender shall be submitted in a sealed cover addressed to:

**Managing Director**  
**Kerala Shipping & Inland Navigation Corporation Ltd.,**  
**63/3466, Udaya Nagar Road, Gandhi Nagar**  
**Kochi – 682020, Kerala.**

## A. Introduction

**Kerala Shipping and Inland Navigation Corporation (KSINC)** is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kadavanthara, Kochi, engaged in manufacturing and repairing of sea going / inland vessels, cargo transportation of materials through National Waterways, bunkering and tourist operation conducting (sea cruise operations) for public tourists at Kochi.

KSINC is planning to Dry lease a FRP Passenger Catamaran Boat under IRS class and registered as an Inland Vessel under the Kerala Inland Vessel rules. (Total no of seats provided – 100 (executive class seats - 20, economy class seats - 80) + 30 standing) for business/ tourism activities, as per the condition below.

- The lease period of the vessel will be for 36 months from the date of signing of the agreement. Lease period can be extended further by mutual agreement with an increase of minimum 10% in hire charges per year.
- The Michelle is currently due for dry dock maintenance. The vessel shall be leased in “as is where is” condition. The lessee has to carry out dry dock of the vessel at his own expense and shall bear all expenditure incurred for maintenance of the vessel during the period of lease including repairs, license renewals, annual survey etc.
- The lessee shall complete dry docking repairs of the vessel within 45 days from signing of agreement and obtain certificate of survey under Kerala I.V Rule & Indian Register Shipping. During this period, the hirer is exempted from paying lease amount. However, lease period shall start from the next day of scheduled completion of the dry-dock repairs. Extra days taken for the repairs shall be on account of the hirer.
- Dry dock repair shall cover the servicing / overhauling of equipments / machinery, LSA / FFA / LSS equipments, electrical system, stern gear system, pipe lines, steering gear system etc, complete for operation of the vessel with KIV & IRS requirements.
- The lessee is free to perform dry dock of the vessel at any yard in Kochi, with the approval of KSINC.
- Towing of vessel to the dry dock facility is the liability of the lessee and the cost to be borne by hirer itself.
- KSINC shall assist the lessee to perform survey and renew licenses required for smooth operation of the vessel.

- The lessee shall not alter or make modification to the vessel. If at all it is found necessary to make modification, it shall be only in concurrence with KSINC and in approval with IRS & Kerala I.V Rules.

**B. How to apply**

The proposal is a two-bid system, a) Technical bid and b) Price bid. The Technical bid and Price bid shall be given in separate envelopes. The Price bid shall be opened only for those interested parties who satisfy the eligibility criteria mentioned in the document and selected in the technical bid.

Those who are meeting the eligibility criteria given below, subject to the terms and conditions may submit their proposal in the prescribed form enclosed herewith and with copies of other required documents indicated in the document.

The application in sealed envelope super scribed “**Proposal for Dry lease of one FRP Passenger Boat “MICHELLE”**” along with the copies of the relevant certificates and other specified documents may please be forwarded to:

**THE MANAGING DIRECTOR**

KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD.,  
63/3644, UDAYA NAGAR COLONY, GANDHI NAGAR,  
KOCHI- 682020

**C. Specification of the vessel**

- I. The vessel is capable of carrying passengers as detailed below. (Total no of seats provided – 100 (executive class seats - 20, economy class seats - 80) + 30 standing)
- II. The vessel has a Gross Registered Tonnage of 117 Tons.
- III. The vessel is made of FRP under IRS Class according to good ship building practices.

**General Particulars of the vessel**

Vessel Type	Passenger
Port of Registry	Kodungallur (KIV/KDR/PV/0641/18)
Year of built	2018
Length Overall [m]	22.50
Breadth [m]	7.00
Depth [m]	2.10
GRT [Tons]	117
Main Engine	Volvo Penta 2x223 HP (164 KW) at 1800 RPM
Fuel used	HSD

**D. Eligibility Criteria**

1. The person quoting for the bid shall have valid GST registration.
2. The company/ firm must have valid registration certificate and GST registration.
3. The interested company/ firm/ person shall be financially sound.
4. Shall submit a detailed report of intended operation. (Details regarding the operation planned by the lessee after the dry dock repairs and details of any modification planned on the existing structure of the vessel, if any)
5. The interested parties should not have been blacklisted by any government institution in the past three years nor should the interested parties have been pursuing any legal case against a Government Institution. A self-attested copy stating that the company has not been blacklisted by any government institution shall be submitted along with the proposal.

**E. Documents to be submitted along with;**

**Technical bid- Cover 1**

- Tender document duly signed in each page and sealed.
- Registration certificate of the firm/ person.
- GST registration certificate and Pan card.
- Detailed report of intended operation after dry docking along with details of any modification planned on the existing structure of the vessel.
- Self-attested declaration that company/ person has not been blacklisted by any State / Central government institution or involved in any legal case.

**Price Bid- Cover 2**

- Appendix II, Price Bid.

**SCHEDULE I**

**General Conditions**

1. Document shall be signed only by a duly authorized representative, whose name and designation shall appear below the signature.
2. Any correction anywhere in the document shall be supported by proper authentication by way of signatures & seal.
3. Tenders received after due time and date will not be accepted for any reasons and such bids will be returned unopened. KSINC is not responsible for any postal or other transit delay in receipt of the tender.
4. Telex / Email / Fax / Cable offers will not be considered under any circumstances.
5. Subsequent to submission of bids, no revised bids will be accepted, unless asked in writing by KSINC.
6. The tenders shall be in the prescribed format. Bids not submitted in this format will be rejected.
7. The bidder shall sign in all pages of the document in acceptance of the Conditions.
8. The rate quoted shall be inclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/charged by local, State or Central Government on all materials, labour or service etc.
9. The Proposal shall remain valid and open for acceptance for a period of 180 days from the date of opening of quotation.
10. Selection of the bidder will be based on technical and price evaluation.
11. The Company is not bound to accept the lowest rate offered. KSINC reserves the right to reject any/all the bidders without assigning any reason thereof.
12. Successful bidder shall furnish details of Yard proposed for dry dock repair and maintenance before taking over the vessel.
13. **Security Deposit:** - Tender fee is Rs.250 and EMD of Rs.10000 is applicable for this tender. The successful bidder, within ten (10) days of receipt of the work order have to furnish a security deposit of Rs.5 lakhs in the form of an unconditional and irrevocable bank guarantee for the period of completion of contract with an additional claim period of one month. No exemptions/reduction in security deposit shall be considered for any reasons. The vessel will be handed over only after furnishing the security deposit.
14. **Insurance:** - The successful bidder shall take full cover insurance of the vessel for a value not less than the assessed value of the vessel after dry dock repairs. The insurance has to be taken in the name of KSINC Ltd.
15. **Payment Terms:-** Lease amount accepted by the company per month shall be remitted in advance. KSINC will issue monthly bills not later than 5<sup>th</sup> of every month. The lessee is bound to remit the monthly lease amount fully by 10<sup>th</sup> of every month in

advance. There will be an increase of 5% every year on the monthly lease amount agreed upon by both parties.

**16. TERMINATION/BUILDERS DEFAULT:-**

In the event of the lessee fail to complete dry-dock of the vessel within stipulated time or fails to pay lease amount on time, KSINC shall be entitled to terminate the agreement with a notice period of 15 days.

**16.Jurisdiction:** - The jurisdiction for all disputes arising out of this tender, subsequent Work order, agreement or any other matter related thereto shall be the Courts in Ernakulam irrespective of the location of the bidders.

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**Schedule II**

**Special Conditions**

1. For leasing the vessel, the interested party shall be from a reputed person/ firm/ organization (Proprietary/partnership/joint venture/company). The proposal allows joint venture for maximum two entities. In such cases, there shall be written agreement between the parties specifying the duties and responsibilities of each party in the union, copy of which shall be produced along with the proposal documents. In the event of such joint proposals, the applicant who participates in the tender shall be treated as the primary contractor for all responsibilities and liabilities under the proposal/contract.
2. The successful parties are required to execute an agreement with the company in stamp paper worth Rs.500/- before taking over the vessel.
3. The successful hirer must take over the vessel within 15 days of work order / letter of acceptance, after remittance of security deposit and agreement execution.
4. If the vessel or the machinery have suffered any damages during the time of contract, the contractor shall make good any such damages, failing which the company is at liberty to recover the cost of repair from the hirer.
5. For the period of the lease, the lessee shall at his own expenses engage qualified crew members and personnel required for smooth operation of the vessel. The hirer must meet the cost of lubricants, consumables etc. and maintenance expenses of the vessel.
6. Operating the vessel shall be the sole responsibility of the lessee. KSINC shall not be responsible for any accident/ theft or other damages occurred during the operation or while in transit to and from Cochin.
7. The crew engaged in the operation should have valid license to operate the vessel as per the law in force. KSINC shall not be responsible for any dispute occurred during the time of contract for the same.
8. The lessee shall have the liberty to operate the vessel from any port within the state.
9. Lessee shall attain required permission / license from the concerned authorities like Port, KIV, IRS, Local authorities etc. whichever applicable is required by law in force. If in case lessee faces difficulty in procuring any licenses it should be brought immediately to the attention of the owner. KSINC, being owner of the vessel, shall take assist in getting license renewed. Any cost involved to this regard shall be borne by lessee.
10. KSINC shall have the right to inspect the vessel at any time and have the right to appoint a representative for the inspection. During inspection, any defect/ damage



observed, the lessee is bound to rectify the same without incurring additional cost. The Lessee shall provide necessary assistance to the officers/representative to carry out their task.

11. The lessee shall make necessary arrangements for safe operations of the vessel. He shall make / arrange suitable jetties for safe berthing of the vessel. If KSINC be aware of that the operations are not done in a safe environment, KSINC has the right to terminate the contract or recall the vessel at the risk and cost of the lessee.
12. Lessee shall personally visit the vessel and assess the actual physical conditions of the vessel and its machinery. Participating in the tender implies that the lessee is well aware of the condition of the vessel and personally inspected the vessel and assessed the actual physical conditions of the vessel and its machinery. Also agrees to the conditions mention in the tender document. No further disputes will be entertained, thereafter.

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**Appendix-I****TECHNICAL BID***(To be filled and attached with the Part A - technical bid)*

1	Name of the firm/ person	
2	Constitution	Person/ Company/ Partnership/ Joint venture / Company
3	Address for communication	
4	Phone Numbers	
5	Contact person with mobile No.	
6	Registration No. of the firm and date of Registration	
9	PAN No.	
10	GST No.	

I / We..... hereby furnish that the details furnished above are true and correct to the best of knowledge and understood that furnishing any false information or suppression of any material information would lead to rejection of tender along with initiation of legal proceedings.

Sign of Authorized signatory

No. KSINC/1212/2021

Dated:22.12.21

Appendix-II

**TENDER FOR DRY LEASE OF ONE FRP PASSENGER BOAT "MICHELLE"**

**PRICE BID**

I / We intent to offer an amount of Rs..... per month towards lease amount, after carrying out the dry dock repairs on the Michelle complying with the rule requirement of Kerala I.V Rule & IRS. I/ We confirm that the costs incurred related to the dry dock repairs of the vessel and maintenance during the lease period shall be met by us in compliance with the conditions of the tender.

I / We hereby confirm that the rate quoted above is inclusive of all taxes, duties and levies etc., as applicable at the time of billing in addition to the amount quoted above. We also agree to pay lease amount in advance before 10<sup>th</sup> of every month.

I / We hereby confirm that we have read each and every page of the tender document and agree to the terms and conditions of the tender. Also confirm that we have personally inspected the vessel and assessed the actual physical conditions of the vessel and its machinery.

Place: .....

Signature.....

Date:.....

Name.....

Address.....