



# KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484-2203614/2206232, Fax 2206848 www.ksinc.in, [keralashipping@gmail.com](mailto:keralashipping@gmail.com)

No.C-529C/19

Date: 18.09.2019

## Request for Proposal to Dry Lease of one 48 T Jhankar (Re-tender)

Sealed proposals are invited from reputed parties who are interested and competent enough to fulfill the requirements indicated in the Request for Proposal (RFP) document. The RFP documents are available at the website [www.ksinc.in](http://www.ksinc.in). Completed proposals will be accepted till 03.00 PM on 30.09.2019 and tenders will be opened at 03.30 PM on the same day. The bid cover shall be superscribed “**Proposal for Dry lease of one 48 T capacity Jhankar**”.

Kochi

18.09.2019

Sd/-

Managing Director

Document No.	:	C-529C/ 19
Last date of receipt of bids	:	30.09.2019, 03:00 PM
Date and time of opening	:	30.09.2019, 03:30 PM
Cost of tender documents		Rs. 1112/- including GST

In case of any queries/comments, call Commercial Manager on 0484-2203614 /2206832 or write to us at [cm.ksinc1@gmail.com](mailto:cm.ksinc1@gmail.com).



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### **Request for Proposal to Dry Lease of one 48 T Jhankar (Re-tender)**

#### **A. Introduction**

**Kerala Shipping and Inland Navigation Corporation (KSINC)** is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kadavanthara, Kochi. KSINC is engaged in manufacturing and repairing sea going vessels, transportation through backwaters, bunkering and conducting sea cruise operations for public tourists at the backwaters of Kochi.

KSINC is planning to Dry lease a 48 T Jhankar for business activities, i.e. transporting goods and personnel, starting of floating restaurant, starting event based business etc. The lease period of the vessel will be for 24 months. The Jhankar is currently due for dry dock maintenance. The leasing party shall conduct dry dock of the vessel. The hirer is free to perform dry dock of the vessel at any yard he intend. KSINC shall assist hirer to perform survey and renew licenses required for smooth operation of the vessel. The hirer is free to undertake modification to the vessel with the written consent of the owner, on getting the approval from the registration authority.

#### **B. How to apply**

The proposal is two bid system, a) *technical bid* and b) *price bid*. The Technical bid and Price bid should be given in separate envelopes. Separate forms for these bids are given in annexure. The Price bid shall be opened only for those interested parties who satisfy the eligibility criteria mentioned in the document and selected in the technical bid.

Those who are meeting the eligibility criteria given below, subject to the terms and conditions may submit their proposal in the prescribed form enclosed herewith and with copies of other required documents indicated in the document.

Tender form cost of Rs. 1112/- ( including 12% GST) shall be remitted along with the tender documents by way of Demand Draft drawn in favour of Kerala Shipping and Inland Navigation Corporation Limited, payable at Ernakulam.

The application in sealed envelope super scribed "**Proposal for Dry lease of one 48 T Jhankar**" along with the copies of the relevant certificates and other specified documents may please be forwarded to:



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THE MANAGING DIRECTOR

KERALA SHIPPING AND INLAND NAVIGATION CORPORATION

38/924-A UDAYA NAGAR ROAD,

GANDHI NAGAR, KOCHI- 682 020.

### C. Specification of the vessel

- 1.1 The vessel is a Jhankar, with twin screw propeller, which can carry both passengers and vehicle. Vessel capacity is limited to 6 Lorries of 8T weight + 27 people including 3 crews on board or 8 cars of 1.5T weight + 27 people including 3 crews on board or a combination weight of 48 T + 3 crews on board.
- 1.2 The vessel is capable of transporting 48 Tons.
- 1.3 The vessel is made of steel according to good ship building practices.
- 1.4 The vessel is registered under Kerala Inland Vessel (KIV) rule.
- 1.5 The vessel is due for dry dock maintenance.

#### 1.6 Particulars of the vessel

Vessel Type	Passenger – Ferry Barge
Port of Registry	Kochi
Length Overall [m]	31.48
Breadth [m]	7.31
Depth [m]	1.74
GRT [Tons]	142
Main Engine	ASHOK LEYLAND 75 BHP x 2 Nos
Fuel used	Diesel
Capacity [Tons]	48



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### **D. Eligibility Criteria**

1. The company / firm represent must have valid registration certificate.
2. Shall submit proof of experience (3 or more years) operating similar vessels.
3. The interested parties shall be financially sound. The interested parties shall have an annual turnover of minimum of Rs. 10.00 lakh for the last three financial years and shall be running in profit. A document of proof for the same shall be submitted along with the proposal.
4. Shall submit a detailed report of intended operation.
5. Details of the proposed yard for dry docking the vessel showing the facility to be produced.
6. The interested parties should not have been blacklisted by any government institution in the past three years. A self-attested letter stating that the company have not been blacklisted by any government institution shall be submitted along with the proposal.



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## E. Enclosure

### 1. Technical Bid

Tick "Yes:/ No

No	Particulars	Yes/No
1	RFP documents duly signed	Yes/No
2	Copies of firm's registration certificate/trade license	Yes/No
3	Copies of GST registration and PAN of the organization.	Yes/No
4	Self attested declaration in company letter head pointing out previous experience in operating, manning or performing maintenance of vessels.	Yes/No
5	Details of yard owned/leased by the interested parties showing lease agreement and facilities available to conduct repair and maintenance.	Yes/No
6	Details of qualified personnel for operating the vessel.	Yes/No
7	Detailed report of intended operation.	Yes/No
7	Self attested copies of financial turn over for last three years	Yes/No
8	Self certificate /declarations showing that the interested parties has not been blacklisted by any government institution in the past three years nor should the interested parties have been pursuing any legal case against a Government Institution. Attach self certificate /declarations	Yes/No

### 2. Financial Bid

No	Particulars	Yes/No
1	Price Bid	Yes/No



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### **F. Terms and Conditions for Dry Lease**

1. The period of contract is for 24 months from the date agreement is executed. KSINC reserves the right to extend on mutually agreed terms. In such cases, there will be a hike of 10% every year.
2. Lessee shall arrange manning, provide fuel, perform maintenance, process insurance and provide for all the applicable charges and fees.
3. The details of maintenance yard owned/leased by the interested parties showing lease agreement and facilities available to conduct repair and maintenance shall be submitted with the proposal.
4. For leasing the vessel, the interested party shall be from a reputed firm/ organization (Proprietary/partnership/joint venture/company). The proposal allows joint venture for maximum two entities. In such cases, there shall be written agreement between the parties specifying the duties and responsibilities of each party in the union, copy of which shall be produced along with the proposal documents. In the event of such joint proposals, the applicant who participates in the RFP shall be treated as the primary contractor for all responsibilities and liabilities under the proposal/contract.
5. The interested parties can download this RFP document from the company website [www.ksinc.in](http://www.ksinc.in).
6. The bidder shall sign all pages of the RFP document and the annexure and attachments if any, in acceptance of the conditions of proposal.
7. The bidder are required to quote as per the format in Appendix II of the proposal. Quotes in any other format may lead to rejection of the offer.
8. The bidder are required to quote rates for monthly hire in rupees.
9. The rate shall be exclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/charged by local, State or Central Government on all materials, labour or service etc. The company shall not be responsible for any of its variations during the time of the contract.
10. Proposal(s) received late on account of any reason, whatsoever may be the case and telegraphic proposal(s) shall not be entertained.



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11. Details of qualified personnel for operating the vessel shall be enclosed along with the documents.
12. Self attested copies of firm's registration certificate shall be enclosed with technical bid in case of leasing the vessel.
13. Self attested copies of GST registration and PAN of the organization shall be enclosed with technical bid in case of leasing the vessel.
14. The time of hire will be considered from when the vessel leaves Cochin and till the vessel is returned to Cochin.
15. The qualified bidder, within seven days of receipt of intimation of acceptance of the offer, have to remit a security deposit of Rs. 08.00 Lakhs by way of a DD or a Bank Guarantee for a period of 25 months.
16. The successful party is required to execute an agreement with the company in stamp paper worth Rs.500/- before taking over the vessel.
17. For the period of the lease, the hirer shall at his own expenses engage qualified crew members and personnel required for smooth operation of the vessel. The hirer must meet the cost of fuel, lubricants consumables etc. and maintenance expenses of the vessel.
18. The hirer shall have the liberty to operate the vessel from any port within the state after getting change in operation area from the Registration authority.
19. The successful party must take over the vessel within seven days of receipt of the intimation of acceptance of the vessel. If failed to do so KSINC will calculate hire charges starting the 8<sup>th</sup> day of such communication.
20. Hire charges accepted by the company shall be remitted as advance. KSINC will issue monthly bills not later than 5<sup>th</sup> of every month. The hirer is required to remit the monthly bill fully by 10<sup>th</sup> of every month.
21. The hirer shall take assessment of the vessel and take a joint inventory before taking over the vessel. The vessel shall be returned in the same condition in which it was taken over. If the vessel or the machineries have suffered any damages, the contractor shall make good any such damages, failing which the company is at liberty to recover the cost of repair from the hirer.



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22. Operating the vessel shall be the sole responsibility of the hirer. KSINC shall not be responsible for any accident/theft or other damages occurred during the operation or while in transit to and from Cochin. All repairs, minor or major during the hire period shall be carried out by the hirer.
23. The Lessee should handle the vessel with utmost care. If any problem is found with the operation of the vessel, it should be brought immediately to the notice of the Principal.
24. The crew engaged in the operation should have valid license to operate the vessel as per the law in force. Copy of their licenses shall be submitted to KSINC along with the technical bid.
25. Lessee shall attain required permission / license from the concerned authorities like Port, KIV, MMD / Local authorities etc. whichever applicable is required by law in force. A no objection certificate shall be requested from KSINC at least 7 days before the expiration date in order to procure the required certificates. If in case lessee faces difficulty in procuring any licenses it should be brought immediately to the attention of the owner. KSINC, being owner of the vessel, shall take assist in getting license renewed. Any cost involved to this regard shall be borne by lessee.
26. KSINC shall have the right to inspect the vessel at any time and have the right to appoint a representative for the inspection. The Lessee shall provide necessary assistance to the officers/representative to carry out their task.
27. The Price Bids of only those interested parties whose technical bids are accepted by the company will be opened. The date and time of opening the price bids will be informed to the eligible interested parties.
28. The hirer shall make necessary arrangements for safe operations of the vessel. He shall make / arrange suitable jetties for safe operations of the vessel. If KSINC be aware of that the operations are not done in a safe environment, it has the right to order stopping of operations or recall the vessel at the risk and cost of the lessee.
29. Acceptance of the proposal shall be based on the technical evaluation and rate quoted by the interested parties. The company reserves the right to give preference points to firms having proven track record in operating such vessel and having facilities for maintenance of vessels. The company is not bound to accept the lowest proposal and may reject it without assigning any reasons. KSINC also reserves the right to reject any/all the tenders without assigning any reasons thereof.





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30. In case of any dispute, the matter shall be submitted to arbitration of the Managing Director of the company and his decision on the matter shall be final.

31. The jurisdiction for all disputes arising out of this tender, subsequent work order, agreement or any other matter related thereto shall be in the Courts in Ernakulam.

### **G. DEFINITIONS**

- a. "Interested parties", "party", "bidder" or "hirer" means an individual, firm or an organization of any type of constitution who have participated in the RFP process.
- b. "Owner" or "Principal" or "Corporation" means the Kerala Shipping & Inland Navigation Corporation Limited, Kochi.
- c. "Statutory Authority" means the Governmental bodies authorized for the implementation of the Kerala Inland Vessel Rules 2010.
- d. "Local Authority" means the Local Self Government such as Panchayat, Municipality or Corporation.
- e. "The vessel" means the Jhankar as described in the technical specifications.



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## Request for Proposal to Dry Lease of one 48 T Jhankar (Retender)

### Appendix-I

#### TECHNICAL BID

(To be filled and attached with the Part A - technical bid)

1	Name of the firm	
2	Constitution	Company/ Partnership / Joint venture / Company
3	Address for communication	
4	Phone Numbers	
5	Contact person with mobile No.	
6	Registration No. of the firm and date of Registration	
9	PAN No.	
10	Service Tax No.	
11	Number of active contracts in hand as on date (details to be attached separately)	
12	Total number of employees on the roll	
13	Experience with Proof Certificate(To be attached)	Yes / No
14	Any other relevant information	

(Add separate sheets wherever necessary).

**Verification:-** The Applicant for engagement should be signed by the authorized signatory verifying that all the details furnished in the application are true and correct to the best of his/her knowledge and that in case of furnishing any false information or suppression of any material information would lead to rejection of application besides initiation of penal proceedings by the Corporation.

Sign of Authorized signatory



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**PRICE BID**

I intent to offer an amount of Rs..... per month.

Rupees.....

.....(in words)

I hereby confirm that the rate quoted above is exclusive of all taxes, duties and levies and I shall pay all duties, levies, taxes, etc. as applicable at the time of billing in addition to the amount quoted above.

Place : .....

Signature.....

Date:.....

Name.....

Address.....

**DECLARATION**

I/We hereby undertake that all the information provided above is correct and true to the best of my knowledge.

Place:

Date: