



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484-2203614/2206232, Fax 2206848 www.ksinc.in, keralashipping@gmail.com

No.C-765-1/2019

Date: 05.03.2019.

TENDER FOR LEASING ONE 100 PASSENGER FERRY BOAT

Sealed bids are invited from reputed parties who are interested and competent enough to fulfill the requirements indicated in the tender document. Tender documents are available at the website www.ksinc.in. Completed tenders will be accepted till 03.00 PM on 21.03.2019 and tenders will be opened at 03.30 PM on the same day in the presence of tenders, if any at present. The bid must be submitted to the Managing Director, KSINC, Gandhi Nagar, Ernakulam on or before 21.03.2019 at 3.00 pm super-scribing “Tender for leasing one 100 passenger ferry boat”.

Kochi

Sd/-

05.03.2019

Managing Director

Tender No.	:	C-765-1/2019
Last date of receipt of bids	:	21.03.2019, 03:00 PM
Date and time of opening	:	21.03.2019, 03:30 PM
Cost of Tender documents	:	Rs.1180.00 (inclusive of GST)
EMD	:	Rs.50,000.00

In case of any questions/comments, call 0484- 2203614 or write to us at cm.ksinc1@gmail.com.



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Check list for bidders (tick yes or no as required)

1. Technical Bid:

No	Particulars	Yes/No
1	Tender fees	Yes/No
2	EMD	Yes/No
3	Tender documents duly signed	Yes/No
4	Copies of firm's registration certificate/trade license	Yes/No
5	Copies of GST registration and PAN of the organization.	Yes/No
6	Self attested declaration in company letter head pointing out previous experience in operating, manning or performing maintenance of vessels.	Yes/No
7	Details of yard owned/leased by the bidder showing sketch, lease agreement and facilities available to conduct repair and maintenance.	Yes/No
8	Self attested copies of financial turn over for last three years	Yes/No
9	Details including sketch and pictures of berthing facility intended to operate the vessel	Yes/No
10	Self certificate /declarations showing that the bidder has not been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution. Attach self certificate /declarations	Yes/No

2. Financial Bid

No	Particulars	Yes/No
1	Price Bid	Yes/No



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A. Introduction

Kerala Shipping and Inland Navigation Corporation (KSINC) is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kadavanthara, Kochi. KSINC is engaged in manufacturing and repairing sea going vessels, transportation through backwaters, bunkering and conducting sea cruise operations for public tourists at the backwaters of Kochi.

KSINC is planning to lease one catamaran type twin screw FRP Fast Ferry boat for a period of one year.

B. How to apply

The bid is of two bid system, a) *technical bid* and b) *price bid*. The Technical bid and Price bid should be given in separate envelopes. Separate forms for these bids are given in annexure. The Price bid shall be opened only for those bidders who satisfy the eligibility criteria mentioned in the tender document, and selected in the technical bid.

Those who are meeting the eligibility criteria given below, subject to the terms and conditions may submit their quotations in the prescribed form enclosed herewith and with copies of other required documents indicated in the document.

The application in sealed envelope super scribed “**Tender for leasing one 100 passenger ferry boat**” along with the copies of the relevant certificates and other specified documents may please be forwarded to:

THE MANAGING DIRECTOR

KERALA SHIPPING AND INLAND NAVIGATION CORPORATION
38/924-A UDAYA NAGAR COLONY, GANDHI NAGAR,
KOCHI- 682 020.

C. Specification of the vessel

1.1 The vessel is catamaran type, with twin screw engines.

- 1.2 The boat is capable to transport 100 passengers.
- 1.3 The vessel has two types of accommodations. 80 seats configured as ordinary class and 20 seats in executive class. Both classes shall be separated with immovable partitions. The executive class is air conditioned.
- 1.4 The Boat is made of fiber reinforced plastic (FRP) according to good ship building practices.
- 1.5 The boat is built under IRS classification and is registered as an Inland vessel under the Kerala Inland Vessel rules.
- 1.6 The vessel and all materials are in accordance with this specification and to the requirements of the Indian Register of Shipping and also the regulatory bodies complying the Kerala IV Rules 2010.

Particulars of the vessel

Length Overall [m]	22.50 mtr
Breadth [m]	07.00 mtr
Depth [m]	2.10 mtr
Design Draught [m]	0.90 mtr
Speed [knots]	12 knots
Fuel Oil Capacity	2 Days endurance capacity
Capacity	100 Seats
Fresh Water Capacity [Liters]	3000
D.O Tank (Liters)	600 each (2 no)
Sewage tank (Liters)	1000 each (2 no)
Sea water hydrophore tank (Liters)	50

D. Eligibility Criteria

1. The company bidder represent must have valid Registration Certificate.
2. Submitting proof of experience operating similar boats will be an added advantage.
3. Submitting proof of experience manning and maintenance of vessels will be an added advantage
4. The bidder shall be financially sound. The bidder shall have an annual turnover of minimum of Rs. 10 Lakhs for the last three financial years.

5. The bidder shall have suitable jetty/ berthing facility intended to operate the vessel.
6. The bidder shouldn't have been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution.

E. General Terms and Conditions

1. The bidders have to submit an interest free, refundable Earnest Money Deposit (E.M.D) of Rs. Rs.50, 000.00 (Rupees Fifty thousand) in the form of a Bank Draft drawn on any Nationalized/Scheduled Bank drawn in favor of **Kerala Shipping and Inland Navigation Corporation Ltd** payable at **Ernakulam**. The DD should be kept along with the Technical bid. The EMD will be forfeited in case the qualified bidder is not able to accept the contract within the prescribed time limit as per tender conditions.
2. The period of contract is for one year from the date agreement is executed. KSINC reserves the right to extend on mutually agreed terms. In such cases, there will be a hike of 10% every year.
3. The bidder shall be reputed firm / organization (Proprietary/partnership/joint venture/company). The tender allows joint venture for maximum two entities. In such cases, there shall be written agreement between the parties specifying the duties and responsibilities of each party in the union, copy of which shall be produced along with the bid documents. In the event of such joint bidding, the applicant who participates in the tender shall be treated as the primary contractor for all responsibilities and liabilities under the tender /contract.
4. The tender documents will be available from the KSINC HO during working hours till the time of submission of the tender on payment of Rs.1180/- in cash or DD drawn in favour of Kerala Shipping and Inland Navigation Corporation Limited, payable at Ernakulam.
5. Alternatively bidders can download this tender document from the company website www.ksinc.in Those who are submitting downloaded documents, are required to furnish the cost of the tender document as a separate DD towards the cost of the tender. The bidder shall give all details about the party/firm, financial position and intended area of operation of the vessel.
6. The bidder shall sign all pages of the tender document and the annexure and attachments if any, in acceptance of the conditions of tender.

7. The bidder is required to quote as per the format in Appendix II of the tender. Quotes in any other format may lead to rejection of the offer.
8. The bidders are required to quote rates for monthly hire in rupees.
9. The rate shall be inclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/charged by local, State or Central Government on all materials, labor or service etc. The company shall not be responsible for any of its variations during the time of the contract.
10. Tender(s) received late on account of any reason, whatsoever may be the case and telegraphic tender(s) shall not be entertained.
11. Details of availability of suitable infrastructure and qualified personnel for operating the vessel shall be enclosed along with the bid.
12. Self attested copies of firm's registration certificate shall be enclosed with technical bid.
13. Self attested copies of GST registration and PAN of the organization shall be enclosed with technical bid.
14. The time of hire will be considered from when the vessel leaves KSINC Jetty and till the vessel is returned to KSINC Jetty.
15. The successful bidder, within seven days of receipt of intimation of acceptance of the offer, have to remit an amount of Rs.20 Lakhs in DD or a Bank Guarantee of the same amount for a period of 13 months as security deposit. EMD and Security Deposit do not carry any interest.
16. The successful bidder is required to execute an agreement with the company in stamp paper worth Rs.500/- before taking over the vessel.
17. The hirer shall have the liberty to operate the vessel in the routes of his choice, provided that the routes are safe for operations of the vessel and the hirer is lawfully permitted to carry out such operations. The hirer shall intimate KSINC about the proposed areas of operation and the timings and obtain a no objection letter prior to starting operation. Use of the vessel for illegal or unlawful purposes is strictly prohibited. If the vessel is caught involved in any unlawful/illegal activities only the hirer shall be responsible to the consequences.
18. The hirer shall at his own expenses engage qualified crew members and personnel required for smooth operation of the vessel.

19. The hirer also has to meet the cost of lubricants consumables etc. and maintenance expenses of the vessel.
20. Hull and machinery insurance along with TP and PA cover shall be procured by the owner. Amount required for renewing the insurance shall be bear by the bidder.
21. The successful bidder has to take over the vessel within seven days of receipt of the intimation of acceptance of the vessel. If failed to do so KSINC will calculate hire charges starting the 8th day of such communication.
22. Hire charges accepted by the company shall be remitted at periodical intervals not later than one month. KSINC will issue monthly bills not later than 5th of every month. The hirer is required to remit the monthly bill fully by 10th of every month.
23. The hirer shall take assessment of the vessel and take a joint inventory before taking over the vessel. The vessel shall be returned in the same condition in which it was taken over. If the vessel or the machineries have suffered any damages, the contractor shall make good any such damages, failing which the company is at liberty to recover the cost of repair from the hirer.
24. The hirer shall carry out periodical repairs and maintenance and use only quality materials for the maintenance work. If any material or workmanship is found to be inferior or poor quality in the opinion of the company, the hirer at his own expense shall rectify the defects/poor quality materials/workmanships so detected.
25. Operating the vessel shall be the sole responsibility of the hirer. KSINC shall not be responsible for any accident/theft or other damages occurred during the operation or while in transit to and from the yard of KSINC.
26. The vessel shall be on dry lease basis. Therefore the Lessee should handle the vessel with utmost care. If any problem is found with the operation of the vessel, it should be brought immediately to the notice of the Principal.
27. The crew engaged in the operation should have valid license to operate the vessel as per the law in force. Copy of their licenses shall be submitted to KSINC along with the technical bid.
28. Lessee shall attain required permission / license from the concerned authorities like Port, KIV, MMD / Local authorities etc. whichever applicable is required by law in force. A no objection certificate shall be requested from KSINC at least 7 days before the expiration date in order to procure the required certificates. If in case lessee faces difficulty in procuring any licenses it should be brought immediately to the attention of the owner.

- KSINC, being owner of the vessel, shall take assist in getting license renewed. Any cost involved to this regard shall be borne by lessee.
29. Insurance (hull and machinery) shall be procured by the owner. However insurance for passengers shall be procured by the lessee. KSINC shall not be liable to any claims of the passengers.
 30. KSINC shall have the right to inspect the vessel at any time and also have the right to appoint a representative for the inspection. The Lessee shall provide necessary assistance to the officers/representative to carry out their task.
 31. The Price Bids of only those bidders whose technical bids are accepted by the company will be opened. The date and time of opening the price bids will be informed to the eligible bidders.
 32. Sub- contracting is strictly prohibited.
 33. The hirer shall make necessary arrangements for safe operations of the vessel. He shall make / arrange suitable jetties for safe operations o f the vessel. If KSINC be aware of that the operations are not done in a safe environment, it has the right to order stopping of operations or recall the vessel at the risk and cost of the lessee.
 34. Acceptance of the bid shall be based on the technical evaluation and rate quoted by the bidders. The company reserves the right to give preference points to firms having proven track record in operating such vessel and having facilities for maintenance of vessels. The company is not bound to accept the lowest bid and may reject it without assigning any reasons. KSINC also reserves the right to reject any/all the tenders without assigning any reasons thereof.
 35. In case of any dispute, the matter shall be submitted to arbitration of the Managing Director of the company and his decision on the matter shall be final.
 36. The jurisdiction for all disputes arising out of this tender, subsequent work order, agreement or any other matter related thereto shall be in the Courts in Ernakulam.

F DEFINITIONS

- a. "Bidder" or "tenderer" or "hirer" means an individual, firm or an organization of any type of constitution who have participated in the tender process.
- b. "Owner" or "Principal" means the Kerala Shipping & Inland Navigation Corporation Limited, Kochi.

- c. "Statutory Authority" means the Governmental bodies authorized for the implementation of the Kerala Inland Vessel Rules 2010,
- d. "Local Authority" means the Local Self Government such as Panchayat, Municipality or Corporation.
- e. "The vessel" means boat as described in the technical specifications. The term "the vessel" and "the boat" are used interchanged



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(To be filled and attached with Technical bid. Details required as per tender conditions to be attached separately)

1	Name of the bidder/ Applicant	
2	Address for Communication	
3.	Contact person and contact no	
4	Constitution of the firm and registration numbers if any	
5	PF Registration no.	
6	ESI registration No	
7	PAN No	
8	VAT / CST Registration no if any	
9	Details of turn over	2018-19: 2017-18 : 2016-17 :
10	Details of previous experience (Use separate sheet if required)	

11	List of key personnel/ associates <i>(Use separate sheet if required)</i>	
12	Other relevant details <i>(Use separate sheet if required)</i>	
13	Details of infrastructure / facilities <i>(Use separate sheet if required)</i>	
14	Details of EMD furnished	
16	Details of tender form cost furnished	

DECLARATION

1. I/We hereby undertake that all the information furnished above are correct and true to the best of my knowledge.
2. I/we further undertake that the assignments entrusted to me will be carried out as per the terms and conditions stated in the tender and at the rates specified in the price bid.

Place:

Signature

Date::

Name



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Appendix-II

PRICE BID

Hire charges of 100 pax ferry boat per month Rs.....

Rupees.....

.....(in words)

I hereby confirm that the rate quoted above is exclusive of all taxes, duties and levies and I shall pay all duties, levies, taxes, etc. as applicable at the time of billing in addition to the amount quoted above.

Place :

Signature.....

Date:.....

Name.....

Address.....

DECLARATION

I/We hereby undertake that all the information provided above is correct and true to the best of my knowledge.

Place:

Date