

KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

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TENDER NO: 04/KSINC/TENDER/2022-23

No. KSINC/258/2022

Date 12/09/2022

**NOTICE FOR EMPANELMENT OF EXPERIENCED CONTRACTORS FOR
Construction, Supply and Repair of FRP boats, Design, Construction, Supply and
Repair of Solar / Battery powered Boats, Supply and installation of Floating Structures
& Supply of Pedal boats, water sports equipments.**

Applications are invited from reputed firms / vendors / contractors having their registered office / Branch office in Kerala, for empanelment by Kerala Shipping and Inland Navigation Corporation Ltd (KSINC) as contractors for Construction, Supply and Repair of FRP boats, Design, Construction, Supply and Repair of Solar / Battery powered Boats, Supply and installation of Floating Structures & Supply of Pedal boats, water sports equipments as per Annexure A. The Document can be downloaded from KSINC website free of cost and a payment of Rs.3,000/- + GST as Empanelment Processing fee (Non- refundable) by DD drawn in favour of KSINC payable at Ernakulam shall be attached with the completed application. Existing contractors / firms / vendors who are empanelled with KSINC are also required to apply for fresh empanelment. The last date for the submission of application is up **to 3.00 Pm on 24/09/2022**

The Contractor for a particular job will be selected from the Empanelled list after competitive bidding process. The empanelment will be valid for a period of 3 years from the date of approval. KSINC reserves the right to accept or reject any or all the applications without assigning any reasons thereof and their decision on selection of vendors will be final.

Sd/-

MANAGING DIRECTOR

BRIEF ABOUT KSINC

Kerala Shipping & Inland Navigation Corporation Ltd (KSINC) is the pioneer in the field of inland navigation in the Kerala waterways. KSINC is a Government of Kerala undertaking, and came into existence in the year 1989 by the union of the Kerala Inland Navigation Corporation (KINCO), and the Kerala Shipping Corporation (KSC) which were established in 1975 and 1974 respectively. Barge operations are the forte of KSINC. It also owns two yards for the construction and maintenance of small vessels. KSINC's impeccable history stands testament to its high standards of excellence in every aspect of building, maintaining and operating vessels catering to a wide range of customer requirements. And now KSINC's own cruise vessels the premier Sagararani (1 & 2) and the exclusive luxury cruise, Nefertiti take centre stage.

GENERAL RULES AND INSTRUCTIONS TO THE INTENDING APPLICATIONS

1. The details of the applicants and their experience shall be furnished in the prescribed "Application Format" as per annexure A only. Wherever required and if the space provided is not sufficient, particulars can be furnished in separate sheets, but such details shall be clearly mentioned in the respective columns of the Application Format. Applicant shall enclose latest copies of brochure details of vessels delivered under IACS Class & KIV rules giving additional information about the applicant. Each page of the document shall be duly signed by the Applicant or their authorized representative.
2. Additional costs incurred by the applicant in submitting documents, providing necessary clarifications or attending discussions, conferences or site visits will not be reimbursed by the KSINC.
3. Documentary proof with respect to the pre-qualification criteria shall be furnished along with the application form. In this regard, copies of the work orders and completion certificates and or such other documents shall be submitted. Incomplete applications or applications without proper proofs for establishing their credentials will be liable for rejection and no correspondence will be entertained in this regard.
4. The authorized person of the firm / company shall sign in all the pages of the application with seal of the company / firm. Notarised documents authorising a person

to sign on all the documents and the application shall be submitted in original with the application.

5. The empanelment will be made for a specific category depending on the credentials submitted. However, the applicant empanelled in higher category shall be eligible for Works in the lower category.

6. The evaluation will be based on the experience, reputation, empanelment with other PSUs / Govt. Institutions / Govt. Departments for FRP works, manpower & logistical support of the applicant, their financial capabilities, quality consciousness, delivered projects, capability and capacity of the yard to construct etc. To substantiate the proof of their credentials, necessary arrangement to be done by the parties for inspecting of KSINC representatives to the site or works undertaken by them. Based on the details furnished, inspection of works and eligibility criteria, the applicants will be empanelled. Decision of KSINC regarding selection / rejection for empanelment will be final and binding and no further correspondence will be entertained. The empanelled contractors will only be informed by post / email. The selected applicant has to furnish security deposit as per clause no.9 of the application format. The security deposit will remain interest free with KSINC for a period of 3 years and 28 days from the date of empanelment and will not be refunded under any circumstances before expiry of this period.

7. The empanelment will be for a period of three years from the date of selection and can be renewed upon request of the applicant based on the terms defined by KSINC.

8. If the information and details furnished by applicants are found to be false at any time in future or any information withheld, which comes to the notice of the KSINC at a later date, the empanelment of such applicant will be cancelled immediately.

9. Applications received after the due date and time is liable for rejections.

10. The present empanelment is mainly for works for value up to the limits mentioned in respective categories. In case of any high value works, KSINC may undertake the works by project specific pre-qualification exercise.

11. KSINC reserves its right to reject any / or all the applications without assigning any reasons whatsoever

SCOPE, ELIGIBILITY CRITERIA AND RELATED DETAILS

Empanelment of Contractors is sought for works under following passenger capacity limits for boats / solar-battery powered boats, floating structures etc. The contractors empanelled under lower cost limit will not be eligible to quote for the works with passenger capacity more than the limit. However, the contractors empanelled under higher class can participate even for works in lower passenger capacity limits. The various Classes & passenger capacity limits are furnished below:

| Category | Items | Value of the works up to which the contractor can participate | | | | |
|----------|-------------------------------------------------------------|---------------------------------------------------------------|--------------|--------------|---------------|----------------|
| | | Class A | Class B | Class C | Class D | Class S |
| I | CONTRACTORS for FRP boats with diesel engines. | Up to 5 pax | Up to 15 pax | Up to 25 pax | Up to 50 pax | Above 50 Pax |
| II | CONTRACTORS for FRP Solar – Battery powered boats. | | | Up to 25 pax | Up to 50 pax | Above 50 Pax |
| III | CONTRACTORS for Floating Structures. | | | | Upto 10 sq m. | Above 10 sq m. |
| IV | Supply of Pedal boats, water sports equipments | All catagories. | | | | |
| V | Repair and maintenance of FRP boats with diesel engines. | All categories. | | | | |
| | Repair and maintenance of FRP Solar / Battery powered boats | All Categories. | | | | |

For contractors seeking empanelment under Class S (i.e. works requiring Pre qualification), an evaluation criteria is followed. Evaluation sheet for pre-qualification is attached as Annexure C.

The documents submitted by each of the bidders will be evaluated for each of items and categories they have applied for and only those bidders who have scored a minimum of 150 points based on evaluation specified under Annexure C will be selected for empanelment in the respective items / categories. The Contractor selected for Empanelment under each of the IV categories will be intimated regarding category for which they are selected. They shall remit an interest free Security Deposit as per the Table below, after which, they will be issued a formal letter of registration.

| Category | Sl no. | ITEM | Security deposit (in Rupees) |
|----------|--------|--------------------------------------------------------|------------------------------|
| I | 1 | FRP boats with diesel engines - Class S (above 50 pax) | Rs. 1,00,000/- |
| | 2 | FRP boats with diesel engines - Class D (up to 50 pax) | Rs. 25,000/- |
| | 3 | FRP boats with diesel engines - Class C (up to 25 pax) | |
| | 4 | FRP boats with diesel engines - Class B (up to 15 pax) | |

| | | | |
|-----|----|-------------------------------------------------------------|----------------|
| | 5 | FRP boats with diesel engines - Class A (up to 5 pax) | |
| II | 6 | FRP Solar – Battery powered boats - Class S (above 50 pax) | Rs. 1,00,000/- |
| | 7 | FRP Solar – Battery powered boats - Class D (up to 50 pax) | Rs. 25,000/- |
| | 8 | FRP Solar – Battery powered boats - Class C (up to 25 pax) | Rs. 25,000/- |
| III | 9 | CONTRACTORS for Floating Structures – upto 10 sqm. | Rs. 25,000/- |
| | 10 | CONTRACTORS for Floating Structures – above 10 sqm | Rs. 50,000/- |
| IV | 11 | Supply of Pedal boats, water sports equipments | Rs. 20,000/- |
| V | 12 | Repair and maintenance of FRP boats with diesel engines. | Rs. 25,000/- |
| | 13 | Repair and maintenance of FRP Solar / Battery powered boats | Rs. 25,000/- |

The contractor shall remit the amount either by online mode or by Demand Draft drawn in favour of Kerala Shipping and Inland Navigation Corporation payable at Ernakulam.

LIST OF DOCUMENTS TO BE FURNISHED

1. Constitution of firm
2. Power of Attorney for signing the documents
3. Copies of audited profit & Loss account and balance Sheet of the tenderer for the preceding three years period, ie. 2019-2020, 2020-2021, 2021-22 and annual turnover for these periods. If audited statements are not available, the bidder shall produce provisional statements certified by registered Chartered Accountants.
4. Latest Income Tax Clearance Certificate
5. Financial capacity and credit facilities available to the firm / company as certified by their Bankers (Banker's certificates in original or duly attested showing present cash credit limits & guarantee limits)
6. Copies of GST Registration Certificate, Provident Fund, ESI & PAN
7. Particulars of the firm - Profile
8. Bio Data of the Partners / Associates / Directors
9. List of major FRP construction completed during the last 7 years under IACS & KIV rules
10. List of major FRP works under construction
11. Organization structure, manpower resources, technical staff, their qualification
12. List of Machinery / Plants in hand
13. List of Manpower
14. Copies of Completion Certificates received from clients along with Work Orders
15. MOU or Joint Venture with other firms, if any.
16. MSME Registration, if applicable.
17. Certificate regarding availability of Yard for construction of FRP boats for the respective category / items for which they are applying for empanelment.
18. Certificate as to whether the yard is owned / leased / on rental. For own yards the

bidder shall produce ownership certificate. For leased / rented lands the bidder shall produce copies of respective documents duly notarised. The period of lease / rent shall be for a minimum period of 3 years from the date of notification of this notice for empanelment.

19. Shall produce a affidavit stating that the successful bidder shall produce certification for carrying out FRP boats from statutory bodies, once they are empanelled.

18 Maximum size of the vessel capable to build in their own yard.

ANNEXURE- A

I. APPLICATION FOR EMPANELMENT OF FRP WORK CONTRACTORS

| Sl no | Description | |
|-------|------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 1 | Class for empanelment applied | CATEGORY I / II / III / IV / V and class A,B,C,D & S. |
| 2 | Name of the applicant | |
| | Address | |
| | Telephone No. | Office |
| | | Residence |
| | | Mobile |
| | | Fax |
| | Email address | |
| 3 | Status of the firm (Whether Company / Partnership / proprietary) | |
| | Name of the Proprietor / Partners / Directors (with professional qualifications, if any) | |
| | Year of establishment | |
| 4 | Whether registered with Registrar of Companies / firm. If so, No. & Date | |
| 5 | Details of registrations | |
| | Income-tax No. PAN / GIR No | |
| | GST No | |
| | ESI Registration No | |
| | Provident Fund Reg No. | |
| | MSME Registration No | |
| | (furnish copies of Income-tax returns, registration) | |

| 0 | ion work | for (Name of the organization with address, concerned office & telephone no). | ars of the vessel delivered (in brief) | | the works | ion | | terminated (furnish details) |
|---|----------|----------------------------------------------------------------------------------|----------------------------------------|--|-----------|-----|--|------------------------------|
| 1 | | | | | | | | |

b. in Private sector

| S l n o . | Name of FRP construction work | FRP construction work executed for (Name of the organization with address, concerned office & telephone no). | Nature of work with particular parts of the vessels delivered (in brief) | Location of the work | Actual value of the works | Stipulated time for completion | Actual time for completion | If work left incomplete or terminated (furnish details) |
|-----------------------|-------------------------------|--------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|----------------------|---------------------------|--------------------------------|----------------------------|---------------------------------------------------------|
| 1 | | | | | | | | |

Note:

1. The Contractor must submit documentary evidence (Work Order copy & completion certificate, Registration certificate of the vessel delivered) in support to the above.
2. The credentials issued by the clients shall be enclosed.
3. The work should have been executed by the yard under the name in which they are submitting the applications.

VI. Details of major FRP works in hand

(Please mention only such works which qualifies for the category/class for which you have applied).

a. from Govt. Sector /Departments

| Sl n o | Name of client | Name of work with details of Work Order | Nature of work | Agreed PAC | Scheduled date of completion | Present Position | Remark s |
|--------------|----------------------|-----------------------------------------------------|-------------------|---------------|------------------------------------|---------------------|-------------|
| | | | | | | | |

b. from Private sector

| Sl n o | Name of client | Name of work with details of Work Order | Nature of work | Agreed PAC | Scheduled date of completion | Present Position | Remark s |
|--------------|----------------------|-----------------------------------------------------|-------------------|---------------|------------------------------------|---------------------|-------------|
| | | | | | | | |

VII. Details of Key personnel permanently employed in your organization

| Sl no | Name of employee | Designation | Qualification | Details of experience | Particulars of work done | Remarks |
|----------|---------------------|-------------|---------------|--------------------------|-----------------------------|---------|
| | | | | | | |
| | | | | | | |

ANNEXURE-B

UNDERTAKING

We hereby undertake that our firm or its partners or its directors have not been black listed or any case is pending or any complaint regarding irregularities is pending, in India or any Indian State / Central Governments Departments or Public Sector Undertaking of India.

< Entity Name > Signature

| <u>BIO DATA OF THE PARTNERS/ASSOCIATES/DIRECTORS</u> | | |
|-------------------------------------------------------------|---------------------------------------|--|
| 1 | Name | |
| 2 | Associates with the firm since | |
| 3 | Date of birth | |
| 4 | Professional qualification | |
| 5 | Professional experience | |
| 6 | | |
| Professional affiliation | | |
| 7 | Membership in | |

DECLARATION

1. All the information furnished by me / us here above is correct to the best of my knowledge and belief.
2. I / we have no objection if enquiries are made about the work listed by me / us in the accompanying sheets / annexures.
3. I / We agree that the decision of KSINC in selection of empanelment of contractors will be final and binding to me / us.
4. I / We have read the instructions appended to the proforma and I / we understand that if any false information is detected at a later date the empanelment shall be cancelled at the discretion of the KSINC.

Place:

Signature of the Applicant

Date:

Name & Designation:

Seal of Organisation:

Checklist
(To be filled by Applicants)

| | | |
|---|-----------------------------------------------------------------------------------------------|--------|
| 1 | Have you mentioned the categories for which you have applied in the application form? | Yes/No |
| 2 | Have you signed in all the sheets? | Yes/No |
| 3 | Whether copy of GST/PAN/ESI/PF Registration details enclosed? * | Yes/No |
| 4 | Whether enclosed proof for year of establishment? | Yes/No |
| 5 | Whether proof for average annual financial turnover enclosed? | Yes/No |
| 6 | Whether documentary proof for having undertaken from the Govt. /Department works is enclosed? | Yes/No |
| 7 | Whether documentary proof for having undertaken from Private Sector, if any is enclosed? | Yes/No |

| EVALUATION CRITERIA OF PREQUALIFICATION TENDERS with respect to | | |
|--------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| I | Number of years of experience | |
| II | Whether satisfactorily completed work within the agreed time / within the extended period of completion / not completed the work, within the extended period. | |
| III | Whether having all equipment / partly own and partly hired equipment for FRP construction / Depending on hired equipment alone for FRP Construction | |
| IV | Whether having Naval architects, graduate engineers and diploma holders and skilled labourers / having diploma and ITI certificates holders and skilled labourers / having skilled labourers on their pay roll | |
| V | Financial capacity in lakhs | |
| VI | Annual turnover in lakhs | |
| VII | The income from the construction works contracts for the past three years | |
| VIII | BID CAPACITY: (The value of remaining works under current Contract, working capital and net worth based on an audited "Balance Sheet") Scoring Method: 1. Net Worth 2. Working Capital | |
| IX | AVAILABLE CREDIT | |
| X | Other special items for consideration for the speedy and timely completion of the work will be decided by the Chief Engineer's Committee. Scoring will be given to the Contractors according to the documents furnished at the time of invitation based on the above suggestion. (Maximum points shall be 10) | |
| XI | Has any work of the Contractor terminated at this risk and cost at any time during the past three years. | |

If yes, specify number of certificates enclosed

*If any registration copy is not attached, please specify.

